

No-Holdback Allocation Rules for Continuous-Time Assemble-to-Order Systems

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Abstract

This paper analyzes a class of common-component allocation rules, termed *no-holdback* (NHB) rules, in continuous-review assemble-to-order (ATO) systems. We assume that component inventories are replenished following base-stock policies, subject to positive lead times. Different from the usually assumed FCFS component allocation rule, a NHB rule will not allocate a component to a product demand unless doing so will lead to immediate fulfillment of that demand. We identify metrics as well as cost and product structures under which NHB rules outperform all other component allocation rules. For systems with certain product structures, we obtain closed-form key performance expressions for NHB rules and compare them with those under FCFS. For general product structures, we present performance bounds and approximations. Finally, we discuss the applicability of these results to more general ATO systems.

1 Introduction

This paper studies a multiproduct Assemble-to-Order (ATO) system, in which components are kept in stock, but final products are assembled only after customer orders are realized. Each product is characterized by a set of components it requires – a fixed bill-of-materials (BOM), and different products may share common components. The assembly cycle times of the products are negligible relative to the component replenishment lead times. This kind of systems allow manufacturers to build products upon customer orders and hence to eliminate unwanted finished-product inventory. As such, they have become increasingly popular in industry and have received much attention from the academics. Nonetheless, the forms of the optimal control policies of such systems remain unknown, therefore most of the literature focuses on performance evaluation and optimization of specific types of control policies; see Song and Zipkin (2003) for a review. This paper conducts a performance analysis of a class of stock allocation policies and identifies conditions under which it outperforms any other allocation policies.

More specifically, we assume that customer demand for each product forms an independent Poisson

process. Each component can be replenished from an outside supplier after a positive lead time. Independent base-stock policies are employed to control the component inventory replenishment. When a customer order arrives, if some of its components are not in stock, the order is backlogged. However, because the stockout of one common component can cause backlogs of different products depending upon the allocation rules, the common-component allocation policy plays an important role in system performance. While most work on continuous-review ATO systems assume the first-come-first-served (FCFS) allocation rule, the current paper studies a general class of non-FCFS allocation rules, termed *no-holdback* (NHB) rules, and compares their effectiveness to that of FCFS.

Under the FCFS allocation rule, demand for each component is fulfilled in exactly the same sequence as it occurs. This is a *component-based* allocation rule, because the allocation of one component's inventory does not depend on the inventory status of other components. When a product demand arrives, if some of its components are available while others are not, the available components are put aside as committed stock. When a component is replenished, we commit it to the oldest backordered product that requires it. The drawback of this rule is that it commits available components to backlogged demand, creating extra waiting time for both the available components and for other demand. The virtue of this rule is the simplicity of its information requirements and implementation. Moreover, it is perceived to be fair to the customers.

By contrast, under the NHB rules, a demand is backordered if and only if at least one of its components is out of stock. An example is the *first-ready-first-served* (FRFS) rule, under which product demand is filled following the FCFS rule as long as all components demanded are available. When a product demand arrives and some of its components are not available, however, we assign the demand to the last position in the backorder list and do not allocate or commit those available components to the order. That is, a unit of component inventory will not be allocated to an incoming order, unless such an allocation results in the completion of the order fulfillment. When a replenishment shipment arrives, we review the backorder list and satisfy the oldest backorder for which all required components are available. Under other NHB rules, one can satisfy the backorders for which all required components are available in different sequences. An NHB rule is a *product-based* allocation rule; the allocation of one component's inventory to a demand depends on the inventory status of other components. Consequently, it requires more information and more coordination than FCFS. It also may make some orders wait longer than under FCFS.

Both FCFS and FRFS are commonly seen in practice. Kapuscinski, et al. (2004) describe an example of FRFS at Dell, Xu, et al. (2006) describe an example of FCFS at Amazon.com.

The analysis of systems with NHB rules in this paper consists of three parts. First, we show that, for

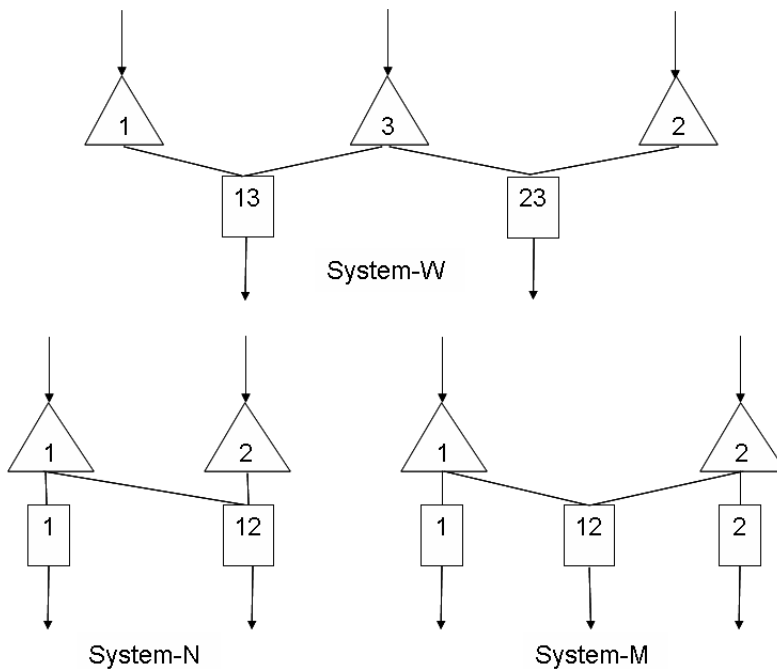


Figure 1: System-W, N, M.

systems with certain material-flow topologies under any given replenishment policy that is independent of allocation rules, NHB rules minimize both the total backorder and the total on-hand inventory. The minimum is achieved for each sample path at any time, similar to the concept of global optimality studied in fluid networks, see, e.g. [5]. In addition, for these systems, assuming certain symmetric cost structures, NHB rules are optimal among all allocation rules in the sense that they minimize system-wide average inventory and backorder costs. The special product structures include the system-W in Figure 1 and its generalizations, where system-W consists of three components and two products, and each product is composed of one product-specific component and one common component shared by both products. These results are established by constructing a modified demand process which reduces the original ATO systems to a single-item inventory system. To our knowledge, this is the first set of optimality results for allocation rules in multi-product ATO systems with different lead times.

However, not all of these optimality results can be carried over to general ATO systems. Under some other product structures, such as system-N and system-M in Figure 1, we construct counterexamples to show that FRFS (or any NHB rule) neither minimizes the total backorder nor minimizes the total on-hand inventory on all sample paths.

Next, for any given base-stock policy and NHB allocation rule, we develop tools for evaluating key system performance measures. While the performance evaluation of the FCFS rule is certainly very challenging and was long considered impossible until progresses being made in the past decade or so,

the system under the FRFS rule is even less tractable. For one thing, due to committed inventories under FCFS, it is possible to analyze the component inventory and component backorders, from which it is possible to evaluate the product-based performances through the analysis of multivariate Poisson processes. This is no longer true for FRFS or NHB in general. A different approach must be in place.

Our basic approach is a sample analysis, combined with the flow conservation equations and the derived inequalities. By examining the flow conservation equations under any given base-stock policy and NHB rule, it is clear that a closed-form exact performance analysis of the general system is quite intractable. Despite this fact, we are able to identify certain product structures under which the closed-form expressions of the total backorder and fill rates can be obtained on any sample path. For the general system, we develop bounds and an approximation for the average backorders of individual products and order fill rates. Some of the bounds involve solving linear programs. The approximation works very well in our numerical experiments.

Finally, according to intuition, FRFS may outperform FCFS in terms of the total backorder and order fill rates. Based on the above performance evaluation results, we are able to provide a more accurate and complete comparison between the allocation rules. We prove that, first, for any ATO system with any given base-stock policy, all NHB rules outperform FCFS on immediate fill-rates. However, FCFS may outperform an NHB rule on fill rates within a time window. Second, FRFS rule outperforms FCFS on the total backorder for system-W, N and M. However, FCFS may outperform FRFS on the backorders of some individual products.

We also discuss extensions of the results to general replenishment policies, lead time models and demand processes, as well as general bills of material (BOM) matrices.

The rest of the paper is organized as follows. §2 reviews the related literature. §3 introduces the basic model setting and some preliminaries for later analysis. §4 identifies optimality conditions for NHB rules. §5 focuses on the evaluation of product backorders, §6 focuses on average inventory and average cost, and §7 focuses on the order fill rates. §8 discusses extensions and §9 concludes the paper.

2 Related Literature

Inventory control of an ATO system consists of two decisions: inventory replenishment and inventory allocation. In general, the optimal decisions are state-dependent; see Song and Zipkin (2003). For example, Benjaafar and ElHafsi (2006) considered a special case: an assembly system with a *single* end-product and multiple demand classes. Each component supplier has a finite production capacity. They show that under Markovian assumptions on demand and production, the optimal replenishment

policy is a state-dependent base-stock policy, and the optimal allocation rule is a multi-level rationing policy that depends on the inventory levels of all other components. Dogru, Reiman and Wang (2007) considered a special case of the W system in which all components have identical constant lead times. They show that when a symmetric cost condition or a “balanced capacity” condition is satisfied, the optimal replenishment policy is a state independent base-stock policy, and the optimal allocation policy is an NHB policy (which they call *myopic policies*). Obviously, the optimal policy for the general *multi-product* ATO system with different component lead times, as the one consider here, is even more complex. In fact, neither the optimal replenishment policy nor the optimal allocation rule is known for the general ATO system. In practice, only simple but possibly suboptimal replenishment and allocation policies are implemented. Correspondingly, the academic literature on ATO systems primarily focuses on these simple policies. In particular, most papers assume a certain allocation rule, and then evaluate and/or optimize the replenishment policy.

For continuous-review models (the focus of the present article), to our knowledge, most papers assume the FCFS allocation rule, and develop tools to evaluate and/or optimize the independent base-stock replenishment policies. See, for example, Song (1998, 2002), Song, Xu and Liu (1999), Song and Yao (2002), Lu, Song and Yao (2003, 2005), and Zhao and Simchi-Levi (2006). For periodic-review models, because the demand during each period is batched and filled at the end of the period, different allocations rules have been considered. These include a fixed priority rule (Zhang, 1997), the FCFS rule (Hausman, Lee and Zhang, 1998), a fair-share rule (Agrawal and Cohen, 2001). Akcay and Xu (2004) studies a product-based allocation rule that makes optimal or near-optimal allocation decisions within each period. However, all these studies apply FCFS for demand between periods. In other words, these alternative allocation rules, if implemented in a continuous-review environment, reduce to FCFS. The policy choices in the asymptotic studies by Plambeck and Ward (2006a,b) on high-volume ATO systems are exceptions, but their setting is quite different from ours. In their setting, the decision variables include the component production capacities, product production sequence, and product prices. Once a component’s production capacity is chosen, the production facility produces the component at full capacity, so there is no inventory decision.

This paper differs from the above literature in several ways. First, we analyze the base-stock ATO system under a different type of allocation rules – the NHB rules – that are non-FCFS. Second, for any given base-stock policy, we compare the performances of NHB and FCFS whenever possible. Third, we establish certain optimality property of NHB rules over all allocation rules in the base-stock systems.

We are aware of only two other works that analyze non-FCFS rules in continuous-review ATO systems. First, Song and Zhao (2007) considered FRFS and the general NHB rules, but focused on a

model with only one common component (including system-W), which is a special case of the model studied here. Also, these authors only studied performance evaluation of the fill rates, and did not consider backorders and optimality conditions. Second, as the present work neared completion, we learned the recently completed work by Dogru, Reiman and Wang (2007). They incidentally noticed the general class of the NHB rules. In particular, they considered a priority-based backlog clearing policy as well as a reservation policy. However, as mentioned above, their focus is the W system with equal constant lead times. The system considered here is much more general, which can include nonidentical constant and stochastic lead times. For such a system, we establish the optimality of the NHB rules assuming certain replenishment policies. Dogru, Reiman and Wang (2007) proved results on the joint optimal replenishment and allocation policy for their model, but these results do not carry over to the general system considered here. Interestingly, both studies identify similar cost structures to guarantee optimality, even though the approaches taken are very different. Their analysis is based on a stochastic programming (SP) formulation and a lower bound approach, whereas we use a sample path approach, supplemented with a system reduction technique that reduces the original ATO systems to a single-item inventory system.

Bernstein, DeCroix and Wang (2007) considers the W system in a single season setting where the season can be divided into multiple time buckets. At the end of each bucket, stock allocation decisions can be made. The objective is to study the impact of demand aggregation on profits, sales and initial stock decisions. The model has neither replenishment nor lead time, so both the setting and the focus are quite different from ours.

Finally, we point out that there exists a large body of literature on single-item inventory systems with multiple demand classes, see, e.g., Deshpande, Cohen and Donohue (2003) and the references therein. These single-item systems can be viewed as systems containing only a single-common component but no product-specific components. Thus, there is no assembly issue. In particular, the fulfillment of a demand does not need to consider the availability of the product-specific components. Most papers in this literature study variants of rationing (or reservation) policy, which is an hold-back rule, whereas we consider NHB rules. We hope our analysis here will facilitate future work on analyzing certain rationing policies in ATO systems.

3 Model Description and Preliminaries

In this section, we introduce the basic model setting. In §8 we will discuss several generalizations.

3.1 Demand and Supply Processes

We consider a continuous-review assemble-to-order system of m different components indexed by $i \in \mathcal{I} = \{1, 2, \dots, m\}$. We use $K \subset \mathcal{I}$ to index a product if the product consists of one unit of each item in K and 0 units in $\mathcal{I} \setminus K$ (general BOM matrices are discussed in §8). The demand process $\{D^K(t), t \geq 0\}$ for product K forms a Poisson process with rate λ^K , which is independent of the demand process of any other product and of all other events. Let \mathcal{K} be the set of all products. For each component i , let \mathcal{K}_i denote the set of products that require component i . Clearly, the demand process for component i , $\{D_i(t) = \sum_{K \in \mathcal{K}_i} D^K(t), t \geq 0\}$ is a Poisson process with rate $\lambda_i = \sum_{K \in \mathcal{K}_i} \lambda^K$.

Demands are filled based on an allocation rule, such as, FCFS, FRFS, or other NHB rules, as described in §1. A demand is considered backlogged until it is satisfied completely; partial fulfillment is not allowed.

For each component i , an independent base-stock policy with base-stock level s_i (a nonnegative integer) is followed to control inventory replenishment. That is, whenever the inventory position (= net inventory + inventory on-order) is below s_i , we place an order to bring the inventory position back to s_i . Otherwise, we do not order. Assuming that the initial on-hand inventory of component i equals s_i , then this is an one-for-one ordering policy: the arrival of each demand requiring component i triggers a replenishment order of one unit for this component. Note that the component replenishment policy $\mathbf{s} = (s_1, \dots, s_m)$ is independent of the component allocation rule.

Let L_i be the replenishment lead time for component i . For simplicity, for most of this paper, we assume that L_i is constant but not necessarily identical for each component.

For any real numbers u and v , denote $u \vee v = \max\{u, v\}$, $u \wedge v = \min\{u, v\}$, and $u^+ = \max\{u, 0\}$.

Take any $t \geq 0$, denote $O_i(t)$ to be the number of outstanding orders of component i at time t . Because $O_i(t) = D_i(t) - D_i(t - L_i)$, it has a Poisson distribution with mean $\lambda_i L_i$. Let

$$B_i(t, s_i) = \text{total shortage of component } i \text{ at } t = [O_i(t) - s_i]^+.$$

Note that $B_i(t, s_i)$ depends only on the base-stock policy, not on the allocation policy. It is the cumulative supply less the cumulative demand of component i by time t . Thus, depending on the type of allocation policy, a positive $B_i(t, s_i)$ may not imply zero on-hand inventory of component i at t . (It is actually the number of component i backorders at t under the FCFS rule.) Let O_i and $B_i(s_i)$ be the steady state limits of $O_i(t)$ and $B_i(t, s_i)$, respectively. Then O_i also has a Poisson distribution with mean $\lambda_i L_i$ and

$$B_i(s_i) = [O_i - s_i]^+.$$

The joint distribution of $(O_1(t), \dots, O_m(t))$, as well as the existence and exact form of its stationary limit, have been established by Lu, Song and Yao (2003).

3.2 Allocation Rules and Performance Measures

For any given base-stock policy \mathbf{s} , we are interested in comparing the performance under different allocation rules. Denote Π to be the set of all possible allocation rules. Under any allocation rule $\pi \in \Pi$, let

$$\begin{aligned}
I_i(t, \mathbf{s}, \pi) &= \text{on-hand inventory of component } i \text{ at time } t \\
B^K(t, \mathbf{s}, \pi) &= \text{number of product-}K \text{ backorder at } t \\
I_i(\mathbf{s}, \pi) &= \text{on-hand inventory of component } i \text{ in steady state} \\
B^K(\mathbf{s}, \pi) &= \text{number of product-}K \text{ backorders in steady state} \\
W^K(\mathbf{s}, \pi) &= \text{waiting time of a product-}K \text{ backorder in steady state} \\
f^{K,w}(\mathbf{s}, \pi) &= \text{product-}K \text{ fill rate with time window } w \\
&= \text{probability of satisfying a product-}K \text{ order within a time window } w \\
&= \mathbb{P}[W^K(\mathbf{s}, \pi) \leq w] \\
f^K(\mathbf{s}, \pi) &= \text{immediate fill rate of product-}K = f^{K,0}(\mathbf{s}, \pi).
\end{aligned}$$

For a single-component product $K = \{j\}$ or a two-component product $K = \{i, j\}$, we simply denote B^K by B^j or B^{ij} , respectively. The same notation applies to other performance measures.

We also define $I(t, \mathbf{s}, \pi) = \sum_{i=1}^m I_i(t, \mathbf{s}, \pi)$ to be the total on-hand component inventory at time t . This is an appropriate measure when the component costs are the same. Let $I(\mathbf{s}, \pi) = \sum_{i=1}^m I_i(\mathbf{s}, \pi)$. Similarly, $B(t, \mathbf{s}, \pi) = \sum_{K \in \mathcal{K}} B^K(t, \mathbf{s}, \pi)$ is the total product backorder at t , and $B(\mathbf{s}, \pi) = \sum_{K \in \mathcal{K}} B^K(\mathbf{s}, \pi)$.

Let h_i be the unit inventory holding cost rate of component i and b^K be the unit backorder penalty cost rate for product K . Then, for any given base-stock policy \mathbf{s} and any $\pi \in \Pi$, the total cost incurred at time t is

$$C(t, \mathbf{s}, \pi) = \sum_{i=1}^m h_i I_i(t, \mathbf{s}, \pi) + \sum_{K \in \mathcal{K}} b^K B^K(t, \mathbf{s}, \pi) \quad (1)$$

and the steady-state average system cost is

$$C(\mathbf{s}, \pi) = \sum_{i=1}^m h_i \mathbb{E}[I_i(\mathbf{s}, \pi)] + \sum_{K \in \mathcal{K}} b^K \mathbb{E}[B^K(\mathbf{s}, \pi)]. \quad (2)$$

Sometimes we pay particular attention to two allocation rules – FRFS and FCFS. For this reason, we shall use \widehat{M} and \widetilde{M} to denote the performance measure M under FRFS and FCFS, respectively. Examples include $\widehat{f}^{K,w}$ and $\widetilde{f}^{K,w}$, $\widehat{C}(\mathbf{s})$ and $\widetilde{C}(\mathbf{s})$.

Definition 1 An allocation rule $\pi \in \Pi$ is a no-holdback (NHB) rule if the following condition is satisfied

$$B^K(t, \mathbf{s}, \pi) * \min\{I_i(t, \mathbf{s}, \pi), i \in K\} = 0 \quad \text{for all } K \in \mathcal{K}, t \geq 0. \quad (3)$$

That is, a demand for product K is backordered if and only if at least one of its components runs out of on-hand inventory. Any rule which does not satisfy this condition is called a holdback rule. We denote \mathcal{N} to be the set of all NHB rules.

Clearly, FRFS is an NHB rule but FCFS is a holdback rule. Other examples of a holdback rule include rationing policies and rules that dedicate stock to each product.

3.3 Flow Conservation Equations

We now describe the flow conservation equations that are essential to our analysis. Consider any component $i \in \mathcal{I}$. Suppose at time $t = 0$, the on-hand stock level is s_i and there is no backorder. For any $t > 0$, because a demand always triggers a replenishment order instantaneously, the total number of replenishment orders placed for component i by t is $D_i(t)$. Note that, except for the outstanding orders $O_i(t)$, all other orders have arrived by t , the total inventory replenished by t is $D_i(t) - O_i(t)$. Under any allocation policy π , because each backorder $B^K(t, \mathbf{s}, \pi)$, $K \in \mathcal{K}_i$ does not consume a stock of component i , the on-hand inventory of component i at time t is

$$\begin{aligned} I_i(t, \mathbf{s}, \pi) &= s_i + D_i(t) - O_i(t) - [D_i(t) - \sum_{K \in \mathcal{K}_i} B^K(t, \mathbf{s}, \pi)] \\ &= s_i - O_i(t) + \sum_{K \in \mathcal{K}_i} B^K(t, \mathbf{s}, \pi). \end{aligned} \quad (4)$$

Because a shortage of item i must result in a backordered demand, $I_i(t, \mathbf{s}, \pi) \geq 0$, we obtain

$$\sum_{K \in \mathcal{K}_i} B^K(t, \mathbf{s}, \pi) \geq B_i(t, s_i) = (O_i(t) - s_i)^+, \quad i = 1, 2, \dots, m. \quad (5)$$

Note that Eqs. (4)-(5) hold for any allocation rule π .

Now consider any NHB rule $\pi \in \mathcal{N}$. Note that by condition (3), $I_i(t, \mathbf{s}, \pi) > 0, \forall i \in K$ cannot hold simultaneously with $B^K(t, \mathbf{s}, \pi) > 0$. So either $B^K(t, \mathbf{s}, \pi) = 0$ or $B^K(t, \mathbf{s}, \pi) > 0$ and there exists $i \in K$ such that $I_i(t, \mathbf{s}, \pi) = 0$. By Eq. (4), $I_i(t, \mathbf{s}, \pi) = 0$ implies $B^K(t, \mathbf{s}, \pi) \leq (O_i(t) - s_i)^+$ for any $K \in \mathcal{K}_i$. Therefore, we must have

$$B^K(t, \mathbf{s}, \pi) \leq \max_{i \in K} \{(O_i(t) - s_i)^+\} = \max_{i \in K} \{B_i(t, s_i)\}, \quad K \in \mathcal{K}, \quad \pi \in \mathcal{N}. \quad (6)$$

4 Optimality Results

In this section, we identify system structures and performance metrics under which FRFS (and any NHB rule) is optimal among all allocation rules; see §4.2. These results are inspired and built on some properties in the single-item system presented in §4.1. We then provide counterexamples for the cases that the above conditions fail; see §4.3.

4.1 Single-Component Systems

In the special case of one-component systems ($m = 1$), we drop the index of the component and product, so condition (3) for the NHB rules reduces to

$$B(t, s, \pi) * I(t, s, \pi) = 0, \quad \pi \in \mathcal{N}, t \geq 0, \quad (7)$$

where s is the base-stock level. Clearly, the traditional FCFS and LCFS (last-come-first-served) all satisfy this condition. Since there is only one component, FRFS is identical to FCFS for this system. A rationing policy is not an NHB rule.

We observe the following properties (see appendix for a proof):

Lemma 1 *In a single-component system ($m = 1$), under any given inventory replenishment policy that is independent of allocation rules:*

(a) *All NHB rules have identical on-hand inventory and identical backorder on any sample path. In particular,*

$$I(t, \pi) = \widehat{I}(t) = \widetilde{I}(t), \quad B(t, \pi) = \widehat{B}(t) = \widetilde{B}(t), \quad t \geq 0, \quad \pi \in \mathcal{N}. \quad (8)$$

(Note that, for ease of exposition, we have omitted the sample path notation “ ω ” from the above expressions. This kind of omission is followed throughout the paper, with the understanding that there will be no confusion.)

(b) *The FCFS rule has no more backorders and no more on-hand inventory than any hold-back rule on any sample path. That is,*

$$I(t, \pi) \geq \widehat{I}(t) = \widetilde{I}(t), \quad B(t, \pi) \geq \widehat{B}(t) = \widetilde{B}(t), \quad t \geq 0, \quad \pi \in \Pi. \quad (9)$$

(c) *Among all possible rules, an NHB rule minimizes both the total number of backorders and the total on-hand inventory on any sample path. Thus, $\widehat{C}(s) = \widetilde{C}(s) = \min\{C(s, \pi), \pi \in \Pi\}$.*

4.2 System-W and Its Generalizations

In this subsection, we focus on a special case: system-W and its generalizations. System-W is a three-component, two-product ATO system, where product- $\{i, 3\}$ requires components i and 3, $i = 1, 2$. Thus components 1 and 2 are product-specific while component 3 is a common component (see Figure 1). Our goal is to decompose this system into three single-item systems, one for each component, and show that the allocation rule only affect the system containing component 3 with an appropriately constructed demand process. This way, we reduce the analysis of the original system to that of a single-item system.

The following observation for general ATO systems is useful for the system reduction. Let the phrase “first-available-first-use (FAFU)” denote filling demand with items in the sequence as the components become available (i.e., as they arrive at the inventory location).

Observation 1 *Consider an ATO system with a replenishment policy, supply (lead times) and demand processes independent of allocation rules. Given any allocation rule, one can always modify the rule in the following two ways without changing the backorder of each product and on-hand inventory of each item: (a) the demand for each product is filled on a FCFS basis, which implies that the backorders of each product is also filled on a FCFS basis, and (b) the inventory of each component is withdrawn on a FAFU basis.*

Proof. The proof involves a straightforward swapping of demands or inventory items. For simplicity, we omit the details. \square

Note that Observation 1 (a) does not imply demand for all products can be satisfied on a FCFS basis, because different products have different BOMs. That is, a demand for product 1 can be filled before a demand for product 2, even though the latter may have arrived before the former. Observation 1 (b) implies that the product-specific components can be committed (or assigned) to demand on a FCFS basis. Therefore, we only need to consider how to allocate common-component inventories.

Now, consider a system-W under any given base-stock policy \mathbf{s} and allocation policy π . Because a demand can be satisfied only when both the common component and its product-specific component are available, at any given t , the backorders and on-hand inventory of the system can be characterized by the following four elements:

1. On-hand inventory of the product-specific components not yet assigned to a demand. (The target demand has not yet arrived.) Denote these $Y_i(t, \mathbf{s}, \pi)$, $i = 1, 2$.
2. Backorders due to missing product-specific components $B_i^{i3}(t, \mathbf{s}, \pi)$, (which include backorders missing both components i and 3), $i = 1, 2$.

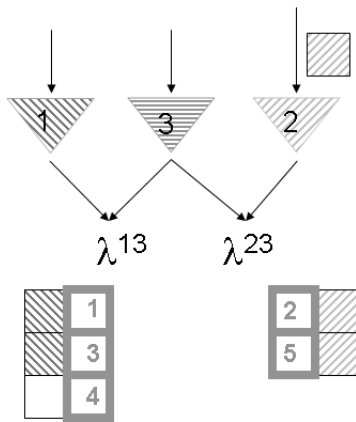


Figure 2: Four categories and modified demand process.

3. Backorders (either because on-hand inventory of component 3 is missing or because the allocation rule commits the available component 3 inventory to other demand) and their assigned product-specific component inventory items $(B_3^{i3}(t, \mathbf{s}, \pi), X_i(t, \mathbf{s}, \pi))$, where

$$X_i(t, \mathbf{s}, \pi) = B_3^{i3}(t, \mathbf{s}, \pi), \quad I_i(t, \mathbf{s}, \pi) = X_i(t, \mathbf{s}, \pi) + Y_i(t, \mathbf{s}, \pi), \quad i = 1, 2. \quad (10)$$

4. On-hand inventory of the common component $I_3(t, \mathbf{s}, \pi)$.

Note that only elements 3 and 4 depend on the common component allocation rule. Consequently, to study the impact of the allocation rules for this system, we only need to consider a single-item inventory system (termed *the reduced system-W*) consisting of the common component 3 and a *modified demand process for component 3* defined as follows: The modified arrival time of a demand is the maximum of this demand's original arrival time and the time when its product-specific component becomes available. A modified demand for component 3 thus refers to the combination of a demand and its assigned product-specific component. In fact, the modified demand process differs from the original demand process only at the times when an arrival increases the element 2 (i.e., when at the demand arrival there is a unit of product-specific component ready but no component 3) and at times when there is a transition from element 2 to element 3 (i.e., when a backlog due to missing both components receives an allocation of the product-specific component).

Figure 2 provides a graphic illustration under FRFS. The demands are represented by the pairs of squares in front of their product-specific components; the squares with thick frames are the demands for the common component 3. The original demand arrivals are numbered from 1 to 5 chronically, at times $t_1 < \dots < t_5$. The blank squares indicate missing component inventory, while the shaded squares indicate assigned inventory. This snap shot of the system at the arrival of demand 5, t_5 , shows that

ever since the arrival of demand 1, component-3 inventory has been missing. While component 2 has been available all this time, component 1 has been short of one unit since the arrival of demand 4. The square on top of the inventory location of component 2 indicates one unit uncommitted component-2 inventory. By definition, $Y_1(t_5, \mathbf{s}, \pi) = 0$ and $Y_2(t_5, \mathbf{s}, \pi) = 1$; $B_1^{13}(t_5, \mathbf{s}, \pi) = 1$ but $B_2^{23}(t_5, \mathbf{s}, \pi) = 0$. Furthermore, $B_3^{13}(t_5, \mathbf{s}, \pi) = B_3^{23}(t_5, \mathbf{s}, \pi) = 2$. Finally, $I_3(t_5, \mathbf{s}, \pi) = 0$. Suppose the next event is the arrival of component 1 at t_6 , then the modified demand process during $[t_1, t_6]$ is the arrival of demands 1,2,3,5,4 at times t_1, t_2, t_3, t_5, t_6 , respectively.

We are now ready to show:

Theorem 1 (System-W) *Consider a system-W under any given base-stock policy \mathbf{s} :*

(a) **(Equivalence)** *All NHB rules have identical total on-hand inventory and identical total backorder on any sample path. In particular,*

$$I(t, \mathbf{s}, \pi) = \widehat{I}(t, \mathbf{s}), \quad B(t, \mathbf{s}, \pi) = \widehat{B}(t, \mathbf{s}), \quad t \geq 0, \quad \pi \in \mathcal{N}.$$

(b) **(Total Inventory/Backorder)** *Among all possible rules, any NHB rule minimizes both the total on-hand inventory and the total backorder on any sample path. That is,*

$$I(t, \mathbf{s}, \pi) \geq \widehat{I}_i(t, \mathbf{s}), \quad B(t, \mathbf{s}, \pi) \geq \widehat{B}(t, \mathbf{s}), \quad t \geq 0, \quad \pi \in \Pi.$$

In particular,

$$\widetilde{I}(t, \mathbf{s}) \geq \widehat{I}(t, \mathbf{s}), \quad \widetilde{B}(t, \mathbf{s}) \geq \widehat{B}(t, \mathbf{s}), \quad t \geq 0.$$

(c) **(Optimality Condition)** *If $b^{13} + h_1 = b^{23} + h_2$, then any NHB rule is the optimal allocation rule that minimizes the system-wide inventory-holding and backorder-penalty cost among all possible rules on any sample path. That is,*

$$\begin{aligned} \widehat{C}(t, \mathbf{s}) &= \min_{\pi \in \Pi} C(t, \mathbf{s}, \pi) \quad t \geq 0, \\ \widehat{C}(\mathbf{s}) &= \min_{\pi \in \Pi} C(\mathbf{s}, \pi). \end{aligned}$$

Proof. (a) In the reduced system-W, consider any NHB rule that allocates the common component to the modified demand process. Then, the same rule is also an NHB rule for the common component in the original system-W. Conversely, any NHB rule for the common component in system-W is also an NHB rule for the reduced system-W.

In the reduced system-W, it follows from Lemma 1 (a) that all NHB rules have identical on-hand inventory of the common component and an identical number of backorders of the modified demand

along any sample path. Because elements 1 and 2 are independent of the common component allocation rule, the result follows from the fact that different products require the same number of product-specific components.

(b) For the reduced system-W with the common component and the modified demand process, consider an NHB rule that satisfies the modified demand process on a FCFS basis. Clearly, this is an NHB rule for the common component in the original system-W. By part (a), this rule yields an identical total number of backorders and on-hand inventory as any other NHB rule (including FRFS) in system-W. For convenience, we call this rule θ .

For any given holdback rule for the common component in system-W, consider its sample path.

- **Case 1:** If demands are satisfied in the same sequence as under θ , due to the holdback feature, this policy must hold back the common component inventory for some time before following θ . Therefore it must result in no less total inventory and no fewer total backorder than θ .
- **Case 2:** If demands are not satisfied in the sequence as under θ , then we can modify the rule so that demands are satisfied in the sequence as under θ without adversely affecting performance. To see this, consider two demands in the modified demand process where demand 1 arrives at $t_1 > 0$ while demand 2 arrives at $t_2 > t_1$. Suppose demand 2 is satisfied at $t_3 > t_2$ and demand 1 is satisfied at $t_4 > t_3$. Because different products require the same number of product-specific components, we can use the common component that satisfies demand 2 (or 1) to satisfy demand 1 (or 2) at t_3 (or t_4) without changing either the total component inventory or the total backorder. After the swapping, we return to **Case 1**.

Finally, we note that elements 1 and 2 are independent of allocation rules. The proof is thus completed. (Note that θ is not necessarily equivalent to FRFS because the backorders may be filled in different sequences under these rules.)

(c) Because elements 1 and 2 are independent of allocation rules, we can subtract their associated costs from the total cost and only consider the holding cost for the common component and the cost for backordering a demand and holding its product-specific component. That is, for any given t , the relevant cost is

$$\begin{aligned} R(t, \mathbf{s}, \pi) &= h_3 I_3(t, \mathbf{s}, \pi) + \sum_{i=1}^2 [h_i X_i(t, \mathbf{s}, \pi) + b^{i3} B_3^{i3}(t, \mathbf{s}, \pi)] \\ &= h_3 I_3(t, \mathbf{s}, \pi) + \sum_{i=1}^2 (h_i + b^{i3}) B_3^{i3}(t, \mathbf{s}, \pi). \end{aligned}$$

Applying Lemma 1 (c) to the reduced system-W, we know that FRFS (and any NHB rule) minimizes both the on-hand inventory of the common component and the backorders of the modified demand on each sample path. So

$$I_3(t, \mathbf{s}, \pi) \geq \widehat{I}_3(t, \mathbf{s}) \quad \text{and} \quad \sum_{i=1}^2 B_3^{i3}(t, \mathbf{s}, \pi) \geq \sum_{i=1}^2 \widehat{B}_3^{i3}(t, \mathbf{s}).$$

Because $b^{13} + h_1 = b^{23} + h_2$, we have

$$R(t, \mathbf{s}, \pi) \geq h_3 \widehat{I}_3(t, \mathbf{s}) + (h_1 + b^{13}) \sum_{i=1}^2 \widehat{B}_3^{i3}(t, \mathbf{s}) = \widehat{R}(t, \mathbf{s}), \quad t \geq 0, \quad \pi \in \Pi,$$

proving the result. □

Now we consider the general system-W in which the BOM set of each product- K satisfies: $K = A \cup S^K$, where A is a subset of components shared by all products, and S^K is the subset of components that are specific to product- K . Following a logic similar to that of system-W, we divide the backorders and on-hand inventory of a general system-W into five elements:

1. On-hand inventory of the product-specific components not yet assigned to a demand. Denote these $Y_i(t, \mathbf{s}, \pi)$, $i \in \bigcup_{K \in \mathcal{K}} S^K$.
2. Backorders due to missing at least one product-specific component $B_{S^K}^K(t, \mathbf{s}, \pi)$, $K \in \mathcal{K}$.
3. On-hand inventory of the product-specific components assigned to backorders in element 2, $Z_i(t, \mathbf{s}, \pi)$, $i \in \bigcup_{K \in \mathcal{K}} S^K$.
4. Backorders (due to missing at least one common component or holdback allocation rules) and the complete set of their assigned product-specific component inventory items ($B_A^K(t, \mathbf{s}, \pi)$, $\{X_i(t, \mathbf{s}, \pi), i \in S^K\}$), where

$$X_i(t, \mathbf{s}, \pi) = B_A^K(t, \mathbf{s}, \pi), \quad I_i(t, \mathbf{s}, \pi) = X_i(t, \mathbf{s}, \pi) + Y_i(t, \mathbf{s}, \pi) + Z_i(t, \mathbf{s}, \pi), \quad i \in S^K, K \in \mathcal{K}. \quad (11)$$

5. On-hand inventory of the common component $I_i(t, \mathbf{s}, \pi)$, $i \in A$.

Note that only elements 4 and 5 depend on the allocation rule for the common components. As with system-W, we can define the *modified demand process* for a general system-W as follows: The modified arrival time of a demand is the maximum of the demand's arrival time and the time when all its product-specific components become available. A modified demand for components in A thus refers to a demand and the complete set of its assigned product-specific components. Theorem 1 can be generalized as follows:

Theorem 2 (General System-W) Consider the general system-W under any base-stock policy \mathbf{s} .

- (a) If $b^K + \sum_{i \in S^K} h_i$ are identical across all K , then an NHB rule is optimal among all allocation rules in minimizing the system-wide costs.
- (b) If $|S^K|$ (the size of S^K) is identical for all K , then among all possible rules, any NHB rule achieves the lowest total on-hand inventory and the fewest total backorder on any sample path.
- (c) If $|S^K|$ is not identical, then among all possible rules, any NHB rule achieves the minimum total backorder on any sample path. In addition, the NHB rule that prioritizes demand for products with greater $|S^K|$ achieves the lowest total on-hand inventory among all NHB rules.

Proof. (a) Note that since elements 1-3 are independent of allocation rules, we can subtract their cost from the total cost function and only consider the costs associated with elements 4 and 5. That is, for any time t , the relevant cost is

$$\begin{aligned} R(t, \mathbf{s}, \pi) &= \sum_{i \in A} h_i I_i(t, \mathbf{s}, \pi) + \sum_{K \in \mathcal{K}} \left[\sum_{i \in S^K} h_i X_i(t, \mathbf{s}, \pi) + b^K B_A^K(t, \mathbf{s}, \pi) \right] \\ &= \sum_{i \in A} h_i I_i(t, \mathbf{s}, \pi) + \sum_{K \in \mathcal{K}} \left[\sum_{i \in S^K} h_i + b^K \right] B_A^K(t, \mathbf{s}, \pi). \end{aligned}$$

We now reduce the system with multiple common components to one with a single common component. Because all products require the same amount of units for each common component in set A , all modified demand can be considered as the same product type, and each component in A can be considered specific to this product type. By Observation 1, one can assign each component in set A to the modified demand on a FCFS basis without changing performance. We now define the *modified common component* as follows: A modified common component is a complete set of components in A that meet the same demand, and the replenishment time of a modified common component is the earliest time such that all components in the set are replenished. We further note that at time t , the inventory cost of the modified common component is $[\sum_{i \in A} h_i] \min_{i \in A} \{I_i(t, \mathbf{s}, \pi)\}$. Because other on-hand inventory of components in A , $I_i(t, \mathbf{s}) - \min_{i \in A} \{I_i(t, \mathbf{s}, \pi)\}$, depends only on the inventory replenishment process, applying the proof of Theorem 1 (c) to the modified common component yields the result.

(b) Since $|S^K|$ is identical for all products K , the result follows directly by Theorem 1(b).

(c) If $|S^K|$ is product-dependent, the proof of Theorem 1 (b) still applies to the total backorder in the general system-W. The proof for the second part involves a straightforward swapping of demands or inventory items of common components. For simplicity, we omit the details. \square

The simplest case of the general system-W is system-N. Applying Theorem 2, we know that an NHB rule is optimal if $\pi^1 = \pi^{12} + h_2$; an NHB rule achieves the minimum total backorder among all possible rules; and an NHB rule with priority given to demand for product-12 achieves the lowest total on-hand inventory among all NHB rules.

We point out that one cannot generalize Theorem 2 (c) to all possible allocation rules because an NHB rule does not always outperform an holdback rule on the total on-hand inventory on all sample paths, §4.3 provides a counterexample.

If the general system-W is asymmetric, i.e., $b^K + \sum_{i \in S^K} h_i$ is product-dependent, Theorem 2 (a) does not hold. Different NHB rules may have different total costs. Clearly, an NHB rule (for the common components) that gives priority to backorders with larger $b^K + \sum_{i \in S^K} h_i$ results in lower total cost than FRFS.

4.3 General Systems

For an ATO system with product structure other than system-W, Theorem 1 may not hold, although some partial results hold. In this subsection, we present two counterexamples in which the W product structure is destroyed. In all the counterexamples, we assume the following initial condition: $I_i(0, \mathbf{s}, \pi) = s_i$ for all i and any allocation rule π . We denote t_l^K as the l^{th} demand epoch of $\{D^K(t), t \geq 0\}$, and r_{i1} the l^{th} replenishment arrival epoch of component i . Let $r_1 = \min_i \{r_{i1}\}$.

The first example is to show that FRFS (and any NHB rule) does not necessarily minimize the total on-hand inventory along all sample paths for general systems.

Example 1 Consider system-N (see Figure 1), which consists of two components and two products. Product 1 only requires component 1, product- $\{1, 2\}$ requires both components 1 and 2. Let $s_1 = 2$ and $s_2 = 1$. Consider a sample path where $0 < t_1^1 < t_2^1 < t_1^{12} < r_1$ and there are no other events in $[0, r_1]$. Then under FRFS,

$$\begin{aligned} \widehat{I}_1(t, \mathbf{s}) &= 2, & \widehat{I}_2(t, \mathbf{s}) &= 1, & 0 \leq t < t_1^1 \\ \widehat{I}_1(t, \mathbf{s}) &= 1, & \widehat{I}_2(t, \mathbf{s}) &= 1, & t_1^1 \leq t < t_2^1 \\ \widehat{I}_1(t, \mathbf{s}) &= 0, & \widehat{I}_2(t, \mathbf{s}) &= 1, & t_2^1 \leq t < t_1^{12} \\ \widehat{I}_1(t, \mathbf{s}) &= 0, & \widehat{I}_2(t, \mathbf{s}) &= 1, & t_1^{12} \leq t < r_1. \end{aligned}$$

Consider a rationing policy δ that reserves one unit of the component 1 inventory for product- $\{1, 2\}$, and

apply FCFS otherwise. Then,

$$\begin{aligned}
I_1(t, \mathbf{s}, \delta) &= 2, & I_2(t, \mathbf{s}, \delta) &= 1, & 0 \leq t < t_1^1 \\
I_1(t, \mathbf{s}, \delta) &= 1, & I_2(t, \mathbf{s}, \delta) &= 1, & t_1^1 \leq t < t_2^1 \\
I_1(t, \mathbf{s}, \delta) &= 1, & I_2(t, \mathbf{s}, \delta) &= 1, & t_2^1 \leq t < t_1^{12} \\
I_1(t, \mathbf{s}, \delta) &= 0, & I_2(t, \mathbf{s}, \delta) &= 0, & t_1^{12} \leq t < r_1.
\end{aligned}$$

Thus, on this sample path, FRFS can have a higher total on-hand inventory than δ . Note that δ is a holdback rule.

Next, we present an example to show that FRFS (and an NHB rule) does not necessarily minimize the total number of backorders along all sample paths for general systems.

Example 2 Consider system- M (see Figure 1): a two-component and three-product system, where product i requires component i only, $i = 1, 2$, and product $=\{1, 2\}$ requires both components 1 and 2. $s_1 = 2$ and $s_2 = 2$. Consider a sample path where $0 < t_1^2 < t_1^1 < t_1^{12} < t_2^1 < t_2^2 < r_1$ and there are no other events in $[0, r_1]$. Then under FRFS,

$$\begin{aligned}
\widehat{B}^1(t, \mathbf{s}) &= \widehat{B}^2(t, \mathbf{s}) = \widehat{B}^{12}(t, \mathbf{s}) = 0, & 0 \leq t < t_1^2 \\
\widehat{B}^1(t, \mathbf{s}) &= \widehat{B}^2(t, \mathbf{s}) = \widehat{B}^{12}(t, \mathbf{s}) = 0, & t_1^2 \leq t < t_1^1 \\
\widehat{B}^1(t, \mathbf{s}) &= \widehat{B}^2(t, \mathbf{s}) = \widehat{B}^{12}(t, \mathbf{s}) = 0, & t_1^1 \leq t < t_1^{12} \\
\widehat{B}^1(t, \mathbf{s}) &= \widehat{B}^2(t, \mathbf{s}) = \widehat{B}^{12}(t, \mathbf{s}) = 0, & t_1^{12} \leq t < t_2^1 \\
\widehat{B}^1(t, \mathbf{s}) &= 1, & \widehat{B}^2(t, \mathbf{s}) &= \widehat{B}^{12}(t, \mathbf{s}) = 0, & t_2^1 \leq t < t_2^2 \\
\widehat{B}^1(t, \mathbf{s}) &= 1, & \widehat{B}^2(t, \mathbf{s}) &= 1, & \widehat{B}^{12}(t, \mathbf{s}) = 0, & t_2^2 \leq t < r_1.
\end{aligned}$$

Consider a rationing policy δ which reserves one unit of component i to product- i , and follows FCFS otherwise. Then,

$$\begin{aligned}
B^1(t, \mathbf{s}, \delta) &= B^2(t, \mathbf{s}, \delta) = B^{12}(t, \mathbf{s}, \delta) = 0, & 0 \leq t < t_1^2 \\
B^1(t, \mathbf{s}, \delta) &= B^2(t, \mathbf{s}, \delta) = B^{12}(t, \mathbf{s}, \delta) = 0, & t_1^2 \leq t < t_1^1 \\
B^1(t, \mathbf{s}, \delta) &= B^2(t, \mathbf{s}, \delta) = B^{12}(t, \mathbf{s}, \delta) = 0, & t_1^1 \leq t < t_1^{12} \\
B^1(t, \mathbf{s}, \delta) &= B^2(t, \mathbf{s}, \delta) = 0, & B^{12}(t, \mathbf{s}, \delta) &= 1, & t_1^{12} \leq t < t_2^1 \\
B^1(t, \mathbf{s}, \delta) &= B^2(t, \mathbf{s}, \delta) = 0, & B^{12}(t, \mathbf{s}, \delta) &= 1, & t_2^1 \leq t < t_2^2 \\
B^1(t, \mathbf{s}, \delta) &= B^2(t, \mathbf{s}, \delta) = 0, & B^{12}(t, \mathbf{s}, \delta) &= 1, & t_2^2 \leq t < r_1.
\end{aligned}$$

Thus, on this sample path, we can have a total number of backorders under FRFS greater than that under δ . Note that δ is a holdback rule.

These examples show that when products differ in the number of components required or have different common components (a departure from the W structure), FRFS (or any NHB rule) may not outperform other rules in terms of minimizing total inventory or total number of backorders. For any given base-stock policy, if the objective is to reduce the total number of backorders, then a rationing policy that reserves inventory for products requiring the smallest amount of components may be better. On the other hand, if the objective is to reduce total on-hand inventory, then one may choose a policy that reserves inventory for products requiring the largest amount of components.

5 Performance Evaluation: Backorders

In this section, we focus on the evaluation of product backorders under FRFS, assuming a given base-stock policy \mathbf{s} . It is straightforward to extend the results to any other NHB rule. We first analyze a few systems with special product structures, where we present closed-form exact expressions for the total backorder (§5.1). We then provide bounds and an approximation for systems with general product structures (§5.2). Finally, we compare FCFS and FRFS on the total backorder for system-M (§5.3).

5.1 Exact Results for Total Backorder

This subsection presents closed-form exact expressions for the total backorder for some special systems.

5.1.1 System-W and Its Generalizations

Theorem 3 (a) *For system-W under any base-stock policy \mathbf{s} and FRFS, we have*

$$\begin{aligned}\widehat{B}(t, \mathbf{s}) &= \max\{B_3(t, s_3), B_1(t, s_1) + B_2(t, s_2)\}, \\ \widehat{B}(\mathbf{s}) &= \max\{B_3(s_3), B_1(s_1) + B_2(s_2)\}.\end{aligned}$$

(b) *For the general system-W under any base-stock policy \mathbf{s} and FRFS, we have*

$$\begin{aligned}\widehat{B}(t, \mathbf{s}) &= \max\left\{\max_{i \in A} B_i(t, s_i), \sum_K \max_{i \in S^K} \{B_i(t, s_i)\}\right\}, \\ \widehat{B}(\mathbf{s}) &= \max\left\{\max_{i \in A} B_i(s_i), \sum_K \max_{i \in S^K} \{B_i(s_i)\}\right\}.\end{aligned}$$

Proof. (a) For any $t \geq 0$, define $\widehat{B}_3^{i3}(t, \mathbf{s})$ to be the number of backorders of product- $i3$ at t that are due to a shortage of the common component 3 only. Because of the W-structure, we have

$$\widehat{B}^{i3}(t, \mathbf{s}) = B_i(t, s_i) + \widehat{B}_3^{i3}(t, \mathbf{s}), \quad i = 1, 2. \quad (12)$$

If

$$\widehat{B}_3^{13}(t, \mathbf{s}) \vee \widehat{B}_3^{23}(t, \mathbf{s}) > 0, \quad (13)$$

then according to FRFS, $\widehat{I}_3(t, \mathbf{s}) = 0$. By Eq. (4), $s_3 - O_3(t) + \widehat{B}^{13}(t, \mathbf{s}) + \widehat{B}^{23}(t, \mathbf{s}) = 0$, and thus

$$B_3(t, s_3) = \widehat{B}^{13}(t, \mathbf{s}) + \widehat{B}^{23}(t, \mathbf{s}).$$

By Eqs. (12)-(13), $B_3(t, s_3)$ is greater than $B_1(t, s_1) + B_2(t, s_2)$, so the result holds. On the other hand, if $\widehat{B}_3^{13}(t, \mathbf{s}) \vee \widehat{B}_3^{23}(t, \mathbf{s}) = 0$, then by FRFS, $\widehat{I}_3(t, \mathbf{s}) \geq 0$. It follows by Eqs. (4) and (12) that

$$B_3(t, s_3) \leq \widehat{B}^{13}(t, \mathbf{s}) + \widehat{B}^{23}(t, \mathbf{s}) = B_1(t, s_1) + B_2(t, s_2).$$

So, again, the result holds. Part (a) is thus proved.

(b) The proof for the general system-W is similar to that of Part (a), see Appendix for details. \square

By Lu, Song and Yao (2005), the backorders for system-W under FCFS are given by $\widetilde{B}^{13}(t, \mathbf{s}) = \max\{B_3^{13}(t, \mathbf{s}), B_1(t, s_1)\}$ and $\widetilde{B}^{23}(t, \mathbf{s}) = \max\{B_3^{23}(t, \mathbf{s}), B_2(t, s_2)\}$ where $B_3^{13}(t, \mathbf{s}) + B_3^{23}(t, \mathbf{s}) = B_3(t, s_3)$. So the total backorder under FCFS is $\max\{B_3^{13}(t, \mathbf{s}), B_1(t, s_1)\} + \max\{B_3^{23}(t, \mathbf{s}), B_2(t, s_2)\}$, which is greater than or equal to the total backorder under FRFS, $\max\{B_3(t, s_3), B_1(t, s_1) + B_2(t, s_2)\}$, on any sample path.

5.1.2 Nested Structure

Consider a system with n products. The BOM sets of products satisfy

$$\emptyset = K_0 \subset K_1 \subseteq K_2 \subseteq \cdots \subseteq K_n = \{1, 2, \dots, m\}.$$

We call such a BOM structure by the nested structure. The simplest system with the nested structure is the system-N.

Theorem 4 (a) *For system-N under any given base-stock policy \mathbf{s} and FRFS, we have:*

$$\begin{aligned} \widehat{B}(t, \mathbf{s}) &= \max\{B_1(t, s_1), B_2(t, s_2)\}, \quad t \geq 0 \\ \widehat{B}(\mathbf{s}) &= \max\{B_1(s_1), B_2(s_2)\}. \end{aligned}$$

(b) *For a nested system under any given base-stock policy \mathbf{s} and FRFS, we have:*

$$\widehat{B}(t, \mathbf{s}) = \max_{1 \leq \ell \leq n} \left\{ \max_{i \in K_\ell \setminus K_{\ell-1}} B_i(t, s_i) \right\} = \max_{1 \leq i \leq m} \{B_i(t, s_i)\}, \quad t \geq 0, \quad (14)$$

$$\widehat{B}(\mathbf{s}) = \max_{1 \leq i \leq m} \{B_i(s_i)\}. \quad (15)$$

Proof. We only provide a proof for Part (a) here. See Appendix for a proof for Part (b).

For Part (a), we only need to show the first result; the second result follows immediately from the first. We consider two cases: (i) if $B_1(t, s_1) \geq B_2(t, s_2)$, then component 1 is in short supply, and all the backorders are waiting for component 1, so the total backorder is $B_1(t, s_1)$. More specifically, $\widehat{B}^{12}(t, \mathbf{s}) \leq \max\{B_1(t, s_1), B_2(t, s_2)\} = B_1(t, s_1)$ by Eq. (6). By Eq. (5), $\widehat{B}^1(t, \mathbf{s}) + \widehat{B}^{12}(t, \mathbf{s}) \geq B_1(t, s_1)$. If $\widehat{B}^1(t, \mathbf{s}) + \widehat{B}^{12}(t, \mathbf{s}) > B_1(t, s_1)$, then by Eq. (4), $\widehat{I}_1(t, \mathbf{s}) > 0$ and $\widehat{B}^1(t, \mathbf{s}) = 0$. Thus $\widehat{B}^{12}(t, \mathbf{s}) > B_1(t, s_1)$, which is contradictory to $\widehat{B}^{12}(t, \mathbf{s}) \leq B_1(t, s_1)$. Hence, $\widehat{B}^1(t, \mathbf{s}) + \widehat{B}^{12}(t, \mathbf{s}) = B_1(t, s_1)$. (ii) If $B_1(t, s_1) < B_2(t, s_2)$, then we know that there is no product 1 backordered, hence the total number of backorders is $B_2(t, s_2)$. This is true because applying Eqs. (5)-(6) to product-12 yields $\widehat{B}^{12}(t, \mathbf{s}) = B_2(t, s_2)$. By Eq. (4), $\widehat{I}_1(t, \mathbf{s}) > 0$ and $\widehat{B}^1(t, \mathbf{s}) = 0$. The proof is now completed. \square

5.2 Bounds and Approximations

For general ATO systems under base-stock policy \mathbf{s} and FRFS, the exact expressions as in Theorems 3-4 cannot be expected. However, we can develop some bounds and an approximation for the expected backorders of individual products.

Let the notation $1_{\{i,j \in K\}} = 0$ mean that components i and j are not required by product K simultaneously, i.e., $K \notin \mathcal{K}_i \cap \mathcal{K}_j$. Consider any subset $S \subset \mathcal{I}$ such that for any pair $i, j \in S$, we have $1_{\{i,j \in K\}} = 0$ for all $K \in \mathcal{K}$, i.e., $\mathcal{K}_i \cap \mathcal{K}_j = \emptyset$. By Eq. (5),

$$\begin{aligned} \sum_{K \in \mathcal{K}_i} \widehat{B}^K(t, \mathbf{s}) &\geq B_i(t, s_i), \quad i = 1, \dots, m, \\ \sum_{K \in \bigcup_{i \in S} \mathcal{K}_i} \widehat{B}^K(t, \mathbf{s}) &\geq \sum_{i \in S} B_i(t, s_i), \quad t \geq 0, \end{aligned}$$

hold for every sample path and for all S . Taking the average over all sample paths, and denoting $x^K = \mathbb{E}[\widehat{B}^K(\mathbf{s})]$, $K \in \mathcal{K}$, and $\beta_i = \mathbb{E}[B_i(s_i)]$, $i = 1, 2, \dots, m$. The following linear program (LP) gives a lower bound on $\mathbb{E}[\widehat{B}^{K_0}(\mathbf{s})]$ for each $K_0 \in \mathcal{K}$,

$$\begin{aligned} \min \quad & x^{K_0} \\ \text{s.t.} \quad & \sum_{K \in \bigcup_{i \in S} \mathcal{K}_i} x^K \geq \sum_{i \in S} \beta_i, \quad \forall S, \\ & \sum_{K \in \mathcal{K}_i} x^K \geq \beta_i, \quad \forall i = 1, 2, \dots, m, \\ & x^K \geq 0, \quad \forall K \in \mathcal{K}. \end{aligned} \tag{16}$$

For system-W, we have $S = \{1, 2\}$. We can solve this LP easily and obtain a lower bound on $\mathbb{E}[\widehat{B}^{13}(\mathbf{s})]$, which is β_1 . Similarly, a lower bound on $\mathbb{E}[\widehat{B}^{23}(\mathbf{s})]$ obtained from the LP is β_2 . In other

words,

$$\mathbb{E}[\widehat{B}^{13}(\mathbf{s})] \geq \mathbb{E}[B_1(s_1)], \quad \mathbb{E}[\widehat{B}^{23}(\mathbf{s})] \geq \mathbb{E}[B_1(s_1)].$$

We now develop an upper bound for x^K . By Part (b) of Theorem 3, we know that for a general system-W with two products K_1 and K_2 , the total number of backorders, $\widehat{B}^{K_1}(t, \mathbf{s}) + \widehat{B}^{K_2}(t, \mathbf{s})$, equals

$$\max\left\{\max_{i \in K_1 \cap K_2} B_i(t, s_i), \max_{i \in K_1 \setminus K_2} B_i(t, s_i) + \max_{j \in K_2 \setminus K_1} B_j(t, s_j)\right\}.$$

But in a general ATO system, the right-hand side will only be larger with contribution from other products. Therefore, we have

$$\widehat{B}^{K_1}(t, \mathbf{s}) + \widehat{B}^{K_2}(t, \mathbf{s}) \leq \max\left\{\max_{i \in K_1 \cap K_2} B_i(t, s_i), \max_{i \in K_1 \setminus K_2} B_i(t, s_i) + \max_{j \in K_2 \setminus K_1} B_j(t, s_j)\right\}.$$

Incorporating this inequality for any pair of two products as well as Eq. (6), the following LP gives an upper bound to $\mathbb{E}[\widehat{B}^{K_0}(\mathbf{s})]$, for each $K_0 \in \mathcal{K}$

$$\begin{aligned} \max \quad & x^{K_0} & (17) \\ \text{s.t.} \quad & \sum_{K \in \bigcup_{i \in S} \mathcal{K}_i} x^K \geq \sum_{i \in S} \beta_i, \quad \forall S, \\ & \sum_{K \in \mathcal{K}_i} x^K \geq \beta_i, \quad i = 1, 2, \dots, m, \\ & x^{K_1} + x^{K_2} \leq \mathbb{E} \left[\max\left\{\max_{i \in K_1 \cap K_2} B_i(s_i), \max_{i \in K_1 \setminus K_2} B_i(s_i) + \max_{j \in K_2 \setminus K_1} B_j(s_j)\right\} \right], \quad \forall K_1, K_2 \in \mathcal{K}, \\ & 0 \leq x^K \leq \mathbb{E}[\max\{B_i(s_i), i \in K\}], \quad \forall K \in \mathcal{K}. \end{aligned}$$

For system-W, we can explicitly solve the above LP to obtain upper bounds on each of the product backorders, yielding

$$\begin{aligned} \mathbb{E}[\widehat{B}^{13}(\mathbf{s})] &\leq \mathbb{E}[\max\{B_1(s_1), B_3(s_3) - B_2(s_2)\}], \\ \mathbb{E}[\widehat{B}^{23}(\mathbf{s})] &\leq \mathbb{E}[\max\{B_2(s_2), B_3(s_3) - B_1(s_1)\}]. \end{aligned}$$

These upper bounds are tighter than those by Eq. (6).

Finally, we can develop an approximation for the expected individual backorders by taking the average of the lower and upper bounds. For example, for system-W, using the above lower and upper bounds, we obtain

$$\begin{aligned} \mathbb{E}[\widehat{B}^{13}(\mathbf{s})] &\approx \frac{1}{2} \{\mathbb{E}[B_1(s_1)] + \mathbb{E}[\max\{B_1(s_1), B_3(s_3) - B_2(s_2)\}]\}, \\ \mathbb{E}[\widehat{B}^{23}(\mathbf{s})] &\approx \frac{1}{2} \{\mathbb{E}[B_2(s_2)] + \mathbb{E}[\max\{B_2(s_2), B_3(s_3) - B_1(s_1)\}]\}. \end{aligned}$$

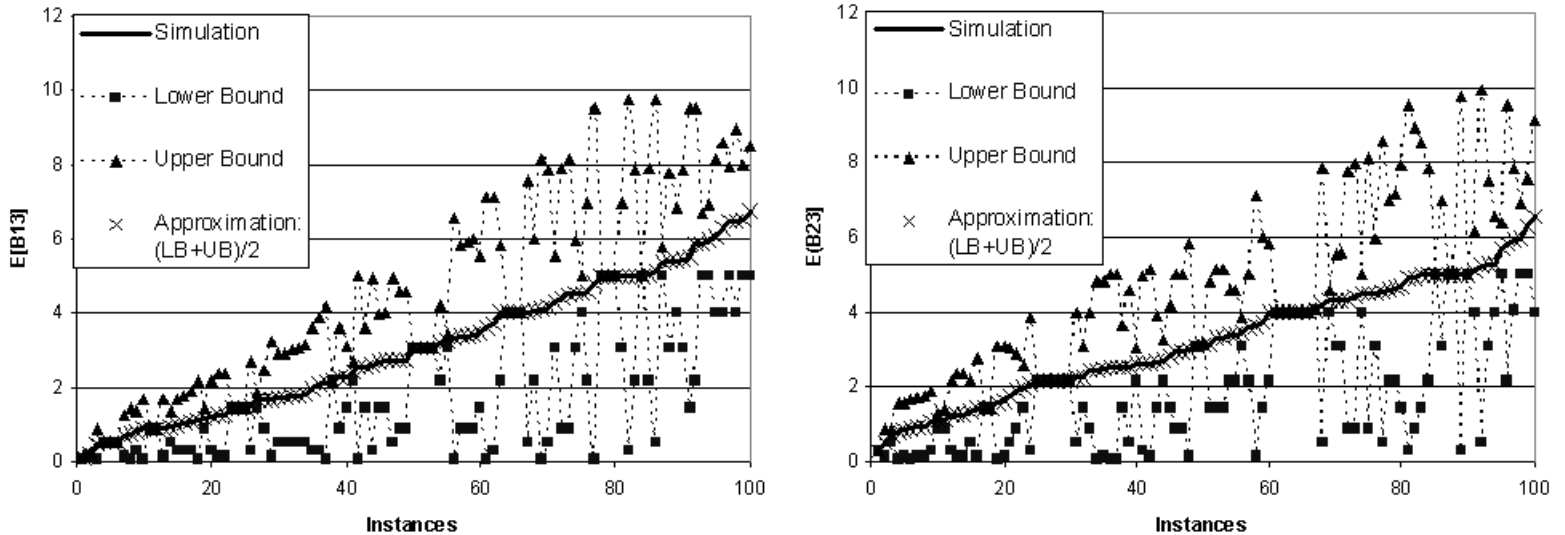


Figure 3: Bounds, approximations and simulation results

Interestingly, adding up the above two approximations, we obtain

$$\begin{aligned}
 E[\widehat{B}(\mathbf{s})] &\approx \frac{1}{2}E\{[B_2(s_2) + \max\{B_1(s_1), B_3(s_3) - B_2(s_2)\}] + [B_1(s_1) + \max\{B_2(s_2), B_3(s_3) - B_1(s_1)\}]\} \\
 &= E[\max\{B_3(s_3), B_1(s_1) + B_2(s_2)\}] = E[\widehat{B}(\mathbf{s})].
 \end{aligned}$$

Thus the approximation becomes exact for the average total backorder.

We now test the accuracy of these two bounds and the approximation in a numerical example. We consider a system-W with $\lambda^{13} = 7$ and $\lambda^{23} = 4$, and randomly generated 100 sets of base-stock levels following the uniform integer distribution between 0 and 10. The average backorders of product- $\{1, 3\}$ and $\{2, 3\}$ are obtained through simulation with percentage error ≤ 0.005 . Figure 3 compares the simulation result, the bounds and the approximation for $E[\widehat{B}^{13}]$ and $E[\widehat{B}^{23}]$ over the 100 instances.

The figure shows that although the bounds can be far off the simulation result, they demonstrate certain symmetric behavior – They deviate from the simulation results at exactly the same instances, in roughly the same distance but opposite directions. As a result, the approximation, which is the simple average to the bounds, is quite accurate. Indeed, it is difficult to tell the difference between the approximation and the simulation results in the figure.

5.3 FCFS vs. FRFS on Total Backorder

By Theorems 1-2, we know that for the general system-W, under any given base-stock policy, FRFS has lower total backorder than FCFS on any sample path. We now show that this is also true for system-M.

Let \leq_{st} and \geq_{st} denote *stochastically smaller than* and *stochastically greater than* in the sense of the usual stochastic order. We can show (see the appendix for detail):

Theorem 5 *For system-M under any base-stock policy \mathbf{s} , we have*

(a) $\widehat{B}^{12}(t, \mathbf{s}) \geq \widetilde{B}^{12}(t, \mathbf{s})$ on all sample paths. Consequently, $\widehat{B}^{12}(\mathbf{s}) \geq_{st} \widetilde{B}^{12}(\mathbf{s})$.

(b) $\widehat{B}(t, \mathbf{s}) \leq \widetilde{B}(t, \mathbf{s})$ on all sample paths. Consequently, $\widehat{B}(\mathbf{s}) \leq_{st} \widetilde{B}(\mathbf{s})$.

Thus, while FCFS results in lower product-12 backorder than FRFS due to committed stock, it underperforms FRFS on the total backorder. We point out that Theorem 5 (a) does not hold for all NHB rules, e.g., an NHB rule that gives priority to product-12 backorders.

6 Average Inventory and Average Cost

In this section, we focus on the average inventory and average cost. By Eq. (4), under any given base-stock policy \mathbf{s} and NHB rule π , we have

$$I_i(\mathbf{s}, \pi) = s_i - O_i + \sum_{K \in \mathcal{K}_i} B^K(\mathbf{s}, \pi), \quad i \in \mathcal{I}.$$

Thus, as long as we can compute the average backorder of each product, we can evaluate the average inventory for each component:

$$\mathbb{E}[I_i(\mathbf{s}, \pi)] = s_i - \lambda_i L_i + \sum_{K \in \mathcal{K}_i} \mathbb{E}[B^K(\mathbf{s}, \pi)], \quad i \in \mathcal{I}.$$

Thus, one can readily compute the long-run average system cost $C(\mathbf{s}, \pi)$, expressed in Eq. (2).

Unfortunately, as discussed in §5, so far, we can only obtain approximations of $\mathbb{E}[B^K(\mathbf{s}, \pi)]$, for each K . Hence, we can only obtain approximations of $\mathbb{E}[I_i(\mathbf{s}, \pi)]$ and $C(\mathbf{s}, \pi)$. Because the approximation of a general system is not in closed-form, it is difficult to discuss the optimization of s for any given π . We shall leave this to future research.

On the other hand, under certain special product structures, such as system-W, we can obtain closed-form approximations of the expected backorder for each product, as illustrated in §5.2. Thus, one can evaluate the approximate system costs for any base-stock policy relatively easily. In addition, for these systems, when the cost parameters satisfy certain symmetric conditions, it is possible to express the average cost in terms of total number of backorders, for which we have closed-form exact expressions. In all these cases, it is possible to develop procedures to optimize over the base-stock levels.

For instance, consider system-W under the FRFS rule. For any given base-stock policy \mathbf{s} ,

$$\begin{aligned} \widehat{I}_1(\mathbf{s}) &= s_1 - O_1 + \widehat{B}^{13}(\mathbf{s}) \\ \widehat{I}_2(\mathbf{s}) &= s_2 - O_2 + \widehat{B}^{23}(\mathbf{s}) \\ \widehat{I}_3(\mathbf{s}) &= s_3 - O_3 + \widehat{B}^{13}(\mathbf{s}) + \widehat{B}^{23}(\mathbf{s}) = s_3 - O_3 + \widehat{B}(\mathbf{s}). \end{aligned}$$

If $h_1 = h_2$ and $b^{13} = b^{23}$, then

$$\begin{aligned}\widehat{C}(\mathbf{s}) &= h_1 E(s_1 + s_2 - O_1 - O_2 + \widehat{B}(\mathbf{s})) + h_3 E(s_3 - O_3 + \widehat{B}(\mathbf{s})) + b^{13} E(\widehat{B}(\mathbf{s})) \\ &= \sum_{i=1}^3 h_i (s_i - \lambda_i L_i) + (b^{13} + h_1 + h_3) E(\widehat{B}(\mathbf{s})).\end{aligned}\quad (18)$$

For the general system-W, by Eq. (4),

$$\begin{aligned}\widehat{I}_i(\mathbf{s}) &= s_i - O_i + \widehat{B}^K(\mathbf{s}), \quad i \in S^K \\ \widehat{I}_i(\mathbf{s}) &= s_i - O_i + \widehat{B}(\mathbf{s}), \quad i \in A\end{aligned}$$

If $\sum_{i \in S^K} h_i = h_S$ and $b^K = b$ for all K , then

$$\widehat{C}(\mathbf{s}) = \sum_{i \in A} h_i E(s_i - O_i) + \sum_K \sum_{i \in S^K} h_i E(s_i - O_i) + (h_S + \sum_{i \in A} h_i + b) E(\widehat{B}(\mathbf{s})). \quad (19)$$

We shall leave it to future research to develop detailed optimization procedures for these and more general cases.

7 Performance Evaluation: Fill Rates

In this section, we focus on the evaluation of order-based fill rates. We first present closed-form bounds for immediate fill rates in §7.1, and show that these bounds are exact in a few special cases. We then provide a bound for the fill rates under FRFS within a time window in §7.2. Finally, we provide a comparison between FRFS (and any NHB rule) and FCFS in §7.3.

7.1 Order Fill Rates

We focus on FRFS in this section. The results can be easily extended to any NHB rule.

Lemma 2 *For any ATO system under base-stock policy \mathbf{s} and FRFS, the product- K fill rate is*

$$\widehat{f}^K(\mathbf{s}) = \mathbb{P}\{s_i - O_i + \sum_{J \in \mathcal{K}_i, J \neq K} \widehat{B}^J(\mathbf{s}) > 0, i \in K\}. \quad (20)$$

Proof. By Eq. (4), in the event that a product- K demand arrives at time t and is satisfied upon its arrival, $\widehat{I}_i(t, \mathbf{s}) > 0$ for all $i \in K$, that is,

$$s_i - O_i(t) + \sum_{J \in \mathcal{K}_i} \widehat{B}^J(t, \mathbf{s}) > 0, \quad i \in K.$$

By condition (3), $\widehat{B}^K(t, \mathbf{s}) = 0$ in the same event, and so the fill rate at time t ,

$$\widehat{f}^K(t, \mathbf{s}) = \mathbb{P}\{s_i - O_i(t) + \sum_{J \in \mathcal{K}_i} \widehat{B}^J(t, \mathbf{s}) > 0, i \in K\} \leq \mathbb{P}\{s_i - O_i(t) + \sum_{J \in \mathcal{K}_i, J \neq K} \widehat{B}^J(t, \mathbf{s}) > 0, i \in K\}.$$

On the other hand, $B^K(t, \mathbf{s}) \geq 0$ for all t , so

$$\mathbb{P}\{s_i - O_i(t) + \sum_{J \in \mathcal{K}_i} \widehat{B}^J(t, \mathbf{s}) > 0, i \in K\} \geq \mathbb{P}\{s_i - O_i(t) + \sum_{J \in \mathcal{K}_i, J \neq K} \widehat{B}^J(t, \mathbf{s}) > 0, i \in K\}.$$

In summary,

$$\widehat{f}^K(t, \mathbf{s}) = \mathbb{P}\{s_i - O_i(t) + \sum_{J \in \mathcal{K}_i, J \neq K} \widehat{B}^J(t, \mathbf{s}) > 0, i \in K\}.$$

By the PASTA (Poisson Arrivals See Time Averages) property, the proof is completed. \square

Eq. (20) is not a closed-form expression and therefore is not computable because the distribution of $\widehat{B}^J(\mathbf{s})$ is not known. The following results provide closed-form expressions for systems with certain special structures or bounds for general systems.

Theorem 6 *For any ATO system under base-stock policy \mathbf{s} and FRFS, consider Eq. (20).*

(a) *If $J \subset K$, then we can set $\widehat{B}^J(\mathbf{s}) = 0$ in Eq. (20).*

(b) *If $J = K_J \cup S_J$ where $K_J \subseteq K$ and S_J is completely product-specific, then we can set $\widehat{B}^J(\mathbf{s}) = \max\{B_i(s_i), i \in S_J\}$ in Eq. (20).*

(c) *If $J = K_J \cup S_J \cup A$ where $K_J \subseteq K$, $(S_J \cup A) \cap K = \emptyset$, S_J is completely product-specific, but each component in A is shared by other products, then*

$$\max\{B_i(s_i), i \in S_J\} \leq \widehat{B}^J(\mathbf{s}) \leq \max\{B_i(s_i), i \in S_J \cup A\}. \quad (21)$$

Moreover, replacing $\widehat{B}^J(\mathbf{s})$ in Eq. (20) by $\max\{B_i(s_i), i \in S_J\}$ and $\max\{B_i(s_i), i \in S_J \cup A\}$ results in a lower and an upper bound on $\widehat{f}^K(\mathbf{s})$, respectively.

Proof. We prove the sample-path version of the results. Suppose a demand of product-type K arrives at time t . By Eq. (20), the probability that this demand will be fulfilled is

$$\widehat{f}^K(t, \mathbf{s}) = \mathbb{P}\{s_i - O_i(t) + \sum_{J \in \mathcal{K}_i, J \neq K} \widehat{B}^J(t, \mathbf{s}) > 0, i \in K\}. \quad (22)$$

To prove part (a), we consider any sample path ω such that

$$s_i - O_i(t) + \sum_{J \in \mathcal{K}_i, J \neq K} \widehat{B}^J(t, \mathbf{s}) > 0, \quad \forall i \in K. \quad (23)$$

Because $\widehat{I}_i(t, \mathbf{s}) > 0, \forall i \in K$ and $\widehat{B}^K(t, \mathbf{s}) > 0$ cannot hold simultaneously, we must have $\widehat{B}^K(t, \mathbf{s}) = 0$ and $\widehat{B}^J(t, \mathbf{s}) = 0$ for any $J \subset K$. This implies that the probability of Eq. (22) must be no larger than itself but with these $\widehat{B}^J(t, \mathbf{s}) = 0$, i.e.,

$$\mathbb{P}\{s_i - O_i(t) + \sum_{J \in \mathcal{K}_i, J \not\subseteq K} \widehat{B}^J(t, \mathbf{s}) > 0, i \in K\}. \quad (24)$$

On the other hand, because $\widehat{B}^J(t, \mathbf{s}) \geq 0$ for all J , the probability of Eq. (22) must be no smaller than the probability of Eq. (24). The proof of part (a) is thus completed.

For part (b), we consider any sample path ω such that inequalities (23) hold. Let the set of products that satisfy the condition of Part (b) be \mathcal{X}_K . Consider $J \in \mathcal{X}_K$. If $\widehat{B}^J(t, \mathbf{s}) > \max\{(O_i(t) - s_i)^+, i \in S_J\}$, then $\widehat{I}_i(t, \mathbf{s}) > 0, \forall i \in J$, which contradicts the fact that $\widehat{B}^J(t, \mathbf{s}) > 0$. By inequality (5), $\widehat{B}^J(t, \mathbf{s}) = \max\{(O_i(t) - s_i)^+, i \in S_J\}$ for the sample path ω . This implies that the probability in Eq. (22) must be no larger than itself but with these $\widehat{B}^J(t, \mathbf{s}) = \max\{(O_i(t) - s_i)^+, i \in S_J\}$, that is,

$$\mathbb{P}\{s_i - O_i(t) + \sum_{J \in \mathcal{K}_i \setminus \mathcal{X}_K, J \neq K} \widehat{B}^J(t, \mathbf{s}) + \sum_{J \in \mathcal{X}_K} \max\{(O_j(t) - s_j)^+, j \in S_J\} > 0, i \in K\}. \quad (25)$$

On the other hand, inequality (5) also implies that the probability in Eq. (22) must be no smaller than the probability in Eq. (25).

For part (c), we also consider any sample path ω such that inequalities (23) hold. By inequality (5), the first inequality of (21) holds. If $\widehat{B}^J(t, \mathbf{s}) > \max\{(O_i(t) - s_i)^+, i \in S_J \cup A\}$, then $\widehat{I}_i(t, \mathbf{s}) > 0, \forall i \in J$ which contradicts the fact that $\widehat{B}^J(t, \mathbf{s}) > 0$. Thus, the second inequality of (21) holds.

To prove the upper bound, we note that for each such ω , inequalities (23) still hold if one replaces $\widehat{B}^J(t, \mathbf{s})$ by $\max\{(O_i(t) - s_i)^+, i \in S_J \cup A\}$. Hence, the resulting probability is an upper bound on $\widehat{f}^K(t, \mathbf{s})$. The lower bound can be proved in a similar way. \square

Theorem 6 indicates that for ATO systems with certain network topologies, an exact and closed-form expression is available for the order-based fill rates. For general ATO systems, we can develop lower and upper bounds. Below are a few important examples.

- **System-W:** Here components 1 and 2 are product-specific, while component 3 is common. By Eq. (20),

$$\begin{aligned} \widehat{f}^{13}(\mathbf{s}) &= \mathbb{P}\{s_1 - O_1 > 0; s_3 - O_3 + \widehat{B}^{23}(\mathbf{s}) > 0\} \\ \widehat{f}^{23}(\mathbf{s}) &= \mathbb{P}\{s_2 - O_2 > 0; s_3 - O_3 + \widehat{B}^{13}(\mathbf{s}) > 0\}. \end{aligned}$$

By Theorem 6 Part (b), the above can be simplified to

$$\begin{aligned} \widehat{f}^{13}(\mathbf{s}) &= \mathbb{P}\{s_1 - O_1 > 0; s_3 - O_3 + B_2(s_2) > 0\} \\ &= \mathbb{P}\{s_1 - O_1 > 0; s_3 - O_3 + (O_2 - s_2)^+ > 0\} \\ \widehat{f}^{23}(\mathbf{s}) &= \mathbb{P}\{s_2 - O_2 > 0; s_3 - O_3 + B_1(s_1) > 0\} \\ &= \mathbb{P}\{s_2 - O_2 > 0; s_3 - O_3 + (O_1 - s_1)^+ > 0\} \end{aligned}$$

These expressions are also given in Song and Zhao (2007) using a different approach.

- **General System-W:** Here, $K = S^K \cup A$, $K \in \mathcal{K}$; see §5.1.1. By Theorem 6 Part (b),

$$\begin{aligned}\widehat{f}^K(\mathbf{s}) &= \mathbb{P}\{s_i - O_i > 0, i \in S^K; s_i - O_i + \sum_{J \neq K} \widehat{B}^J(\mathbf{s}) > 0, i \in A\} \\ &= \mathbb{P}\{s_i - O_i > 0, i \in S^K; s_i - O_i + \sum_{J \neq K} \max\{B_j(s_j), j \in S^J\} > 0, i \in A\}.\end{aligned}$$

- **Nested System:** For the general system with nested structure (§5.1.2), we have the following theorem (see Appendix for a proof).

Theorem 7 *For a nested system, the fill rate of a product K_j , $1 \leq j \leq n$, is given by*

$$\begin{aligned}\widehat{f}^{K_j}(\mathbf{s}) &= \mathbb{P}\{s_i - O_i + \widehat{B}^{K_{j+1}}(\mathbf{s}) + \dots + \widehat{B}^{K_n}(\mathbf{s}) > 0, i \in K_j\} \\ &= \mathbb{P}\{s_i - O_i + \max\{B_l(s_l), l \in K_n \setminus K_j\} > 0, i \in K_j\}.\end{aligned}$$

Theorem 7 clearly shows that $\widehat{f}^{K_1}(\mathbf{s}) \geq \widehat{f}^{K_2}(\mathbf{s}) \geq \dots \geq \widehat{f}^{K_n}(\mathbf{s})$.

- **System-M:** We have two components and three products – product- $\{1\}$, $\{2\}$ and $\{1, 2\}$. By Theorem 6,

$$\begin{aligned}\widehat{f}^{12}(\mathbf{s}) &= \mathbb{P}\{s_1 - O_1 > 0, s_2 - O_2 > 0\}, \\ \mathbb{P}\{s_1 - O_1 > 0\} &\leq \widehat{f}^1(\mathbf{s}) \leq \mathbb{P}\{s_1 - O_1 + B_2(s_2) > 0\}, \\ \mathbb{P}\{s_2 - O_2 > 0\} &\leq \widehat{f}^2(\mathbf{s}) \leq \mathbb{P}\{s_2 - O_2 + B_1(s_1) > 0\}.\end{aligned}$$

7.2 Time Window $w > 0$

The order fill rate within a time window $w > 0$ (see definition in §3.2) is much more difficult to characterize because the dynamics of demand fulfillment process during a time period of w is very complex. Because different NHB rules may have different fill rates within a time window, we focus on FRFS and develop the following lower bound.

Lemma 3 *For any ATO system under the FRFS rule, $\widehat{f}^{K,w}(t, \mathbf{s})$, the probability that a product- K order arriving at t will be fulfilled by $t + w$, satisfies:*

$$\widehat{f}^{K,w}(t, \mathbf{s}) \geq \mathbb{P}\{s_i - O_i(t+w) + \sum_{J \in \mathcal{K}_i, K \subseteq J} D^J[t, t+w) + \sum_{J \in \mathcal{K}_i, K \setminus J \neq \emptyset} \widehat{B}^J(t+w, \mathbf{s}) > 0, i \in K\}. \quad (26)$$

Proof. Consider any sample path ω . If a demand at time t for product- K is still backordered at time $t + w$, then the following statements must hold: (i) there exists at least one $i \in K$ such that

$$\begin{aligned}s_i + D_i[0, t+w) - O_i(t+w) - \sum_{J \in \mathcal{K}_i} [D^J[0, t+w) - \widehat{B}^J(t+w, \mathbf{s})] \\ = s_i - O_i(t+w) + \sum_{J \in \mathcal{K}_i} \widehat{B}^J(t+w, \mathbf{s}) < 1.\end{aligned}$$

(ii) $\widehat{B}^J(t+w, \mathbf{s}) \geq D^J[t, t+w]$ for any $J \in \mathcal{K}_i, K \subseteq J$.

(i) holds because if otherwise, a demand for product K realized at time $t+w$ could be satisfied immediately. This would contradict the assumption that the demand for product K realized at time t is still backordered. (ii) holds because the demand for product K realized at time t has a priority over demand for any product J with $K \subseteq J$ realized after t .

By statements (i) and (ii), the probability of a demand for product K realized at time t waiting through $t+w$ is bounded from above by

$$\mathbb{P}\{s_i - O_i(t+w) + \sum_{J \in \mathcal{K}_i, K \subseteq J} D^J[t, t+w] + \sum_{J \in \mathcal{K}_i, K \setminus J \neq \emptyset} \widehat{B}^J(t+w, \mathbf{s}) < 1, \exists i \in K\}.$$

Therefore, Eq. (26) holds. The proof is now completed. \square

Note that strict inequality can hold in Eq. (26) because the demand can be satisfied prior to $t+w$ even if the arguments on the right-hand-side of Eq. (26) do not hold. By inequality (5), we must have the following lower bound for $\widehat{f}^{K,w}(t, \mathbf{s})$,

Corollary 1 *Consider any ATO system, a product K and one of its component i . For any product $J \in \mathcal{K}_i, K \setminus J \neq \emptyset$, if its product-specific components $S_J \neq \emptyset$ ($S_J = \emptyset$), then replacing $\widehat{B}^J(t+w, \mathbf{s})$ in Eq. (26) by $\max\{(O_i(t+w) - s_i)^+, i \in S_J\}$ (by 0) results in a closed-form lower bound for $\widehat{f}^{K,w}(t, \mathbf{s})$.*

7.3 FCFS vs. FRFS on Fill Rates

We now compare the FCFS rule and the FRFS rule on the order fill rates.

Theorem 8 *Given any base-stock policy, an ATO system under the FRFS allocation rule always outperforms an analogous ATO system under the FCFS rule in the order fill rates.*

Proof. We compare the FCFS and FRFS rules in every sample path ω (i.e., in the same probability space). Let us focus on component $i \in \mathcal{I}$. Suppose at time $t=0$, the on-hand stock level is s_i . At time t , suppose a demand for product type- K arrives. Then under FCFS, the fill rate for this demand is (see Song 1998),

$$\widetilde{f}^K(t, \mathbf{s}) = \mathbb{P}\{s_i - O_i(t) > 0, i \in K\}. \quad (27)$$

By the non-negativity of $\widehat{B}^K(t, \mathbf{s})$, it follows from Eqs. (27) and (22) that

$$\widehat{f}^K(t, \mathbf{s}) \geq \widetilde{f}^K(t, \mathbf{s}) \quad \text{for any } K \text{ and } t. \quad (28)$$

The proof is now completed. \square

Intuitively, under the FRFS rule, each backordered demand triggers an order for its components, but no stock is committed to it. Effectively, the available inventory of components becomes higher than those under the FCFS rule. Because Eq. (22) holds for any NHB rule, Theorem 8 applies to any NHB rule.

Although the FRFS rule always outperforms the FCFS rule on the immediate order fill rate, it may be inferior to the FCFS rule on the order fill rate within a time window $w > 0$.

To see this, suppose a demand for product-type K arrives at time t . Under the FCFS rule, the available stock at time $t + w$ is $(s_i + D_i[0, t + w) - O_i(t + w) - D_i[0, t))^+$. This is true because all demand for component i arriving after t must be satisfied after the demand at time t . Since $O_i(t + w) = D_i[t + w - L_i, t + w)$, the fill rate for product K within time window w is

$$\begin{aligned} \tilde{f}^{K,w}(t, \mathbf{s}) &= \mathbb{P}\{s_i - O_i(t + w) + D_i[t, t + w) > 0, i \in K\} \\ &= \mathbb{P}\{s_i - D_i[t - L_i + w, t) > 0, i \in K\}. \end{aligned} \tag{29}$$

Clearly, if $w > \max\{L_i, i \in K\}$, then $D_i[t - L_i + w, t) = 0$ and therefore $f^{K,w}(t, \mathbf{s}) = 1$. Thus, under the FCFS rule, a demand for product K is guaranteed to be filled within a time window of $\max\{L_i, i \in K\}$.

Under the FRFS rule, however, a demand for product K can wait longer than $\max\{L_i, i \in K\}$. Moreover, there may not exist a time window within which the demand is guaranteed to be filled, as the following examples demonstrate.

Example 3 Consider system- W under FRFS. One can easily create a sample path in which product-1 waits longer than $\max\{L_1, L_3\}$ because it is possible that just before component 1 becomes available, component 3 becomes unavailable.

Example 4 Consider system- M under FRFS. One can easily create a sample path in which a demand for product- $\{1, 2\}$ waits for an arbitrarily long time because at any time t , either component 1 or 2 is not available.

It is straightforward to show that these examples are valid for any NHB rules. These examples show that although the FRFS rule yields higher order-based fill rates at $w = 0$ relative to the FCFS rule, the fill rates can approach 1 (as $w \rightarrow \infty$) at a slower rate than those under the FCFS rule.

8 Extensions

Although we assume base-stock policies, constant lead times and Poisson demand processes, most of our results developed so far hold under more general inventory ordering policies, lead time models and

demand processes. This generality derives from the fact that the results are obtained through a sample path analysis.

First, the optimality results in §4 (Theorems 1-2) hold for any inventory ordering policy that is independent of the allocation rules, such as those depending only on inventory positions, for instance, the (r, nQ) policies. These results also hold for stochastic replenishment lead times, which may be either i.i.d. lead times or exogenous and sequential stochastic lead times (see Zipkin 2000, Chapter 7 for a definition). Finally, these results hold for any demand process under the assumption that demand can be split, i.e., each unit of demand can be satisfied separately. (Under the FCFS allocation rule, ATO systems with i.i.d. lead times are studied by Song and Yao (2002) and by Lu, Song and Yao (2003, 2005); ATO systems with exogenous, sequential stochastic lead times are studied by Zhao and Simchi-Levi (2006).)

Second, the performance evaluation results in §§5-7, such as the order fill rates (Eq. 20), Theorems 3-8, and the bounds and the approximation (in §5.2), hold for both i.i.d. lead times and for exogenous and sequential lead times, as well as for any point demand process under the assumption that demand can be split. For ordering policies (other than the base-stock policy) that depend only on inventory positions, the flow-conservation equation must be modified accordingly.

We now discuss ATO systems with a general BOM matrix while keep everything else the same as in the basic model. Let a_i^K be the amount of component i required by product- K . Eq. (3) becomes

$$B^K(t, \mathbf{s}, \pi) * \min\{[I_i(t, \mathbf{s}, \pi) - a_i^K + 1]^+, i \in K\} = 0 \quad \text{for all } K \in \mathcal{K}, t \geq 0. \quad (30)$$

Eq. (4) becomes

$$I_i(t, \mathbf{s}, \pi) = s_i - O_i(t) + \sum_{K \in \mathcal{K}_i} a_i^K B^K(t, \mathbf{s}, \pi). \quad (31)$$

As for the optimality results in §4, Theorem 1 holds as long as $a_3^{13} = a_3^{23}$, i.e., all products require the same amount of the common component. This is true because we can redefine the flow unit for the common component which reduces the system to one with unit BOM matrix. Note that the same assumption is also made by Dogru, Reiman and Wang (2007). Similarly, Theorem 2 holds as long as all products require the same amount of each common component, i.e., $a_i^K = a_i^{K'}$ for any $K, K' \in \mathcal{K}$ and any $i \in A$.

For the performance evaluation results on total backorders in §5, Theorems 3-5 hold if for any component $i \in \mathcal{I}$, a_i^K is a constant for all $K \in \mathcal{K}$. Otherwise, these theorems may not hold.

For the performance evaluation results on fill rates in §7, Eq. (20) becomes

$$\hat{f}^K(\mathbf{s}) = \mathbb{P}\{s_i - O_i + \sum_{J \in \mathcal{K}_i, J \neq K} a_i^J \hat{B}^J(\mathbf{s}) \geq a_i^K, i \in K\}. \quad (32)$$

Theorem 6 holds only if more conditions are specified. Without loss of generality, we assume $a_i^K = 1$ for each $K \in \mathcal{K}$ and its product-specific component i . Specifically, for a general BOM matrix, Theorem 6 becomes

Corollary 2 *For any ATO system, consider Eq. (32).*

(a) *If $J \subset K$ and $a_i^J \leq a_i^K$ for all $i \in J$, then we can set $\widehat{B}^J(\mathbf{s}) = 0$ in Eq. (32).*

(b) *If $J = K_J \cup S_J$ where $K_J \subseteq K$ and $a_i^J \leq a_i^K$ for all $i \in K_J$, and S_J is completely product-specific, then we can set $\widehat{B}^J(\mathbf{s}) = \max\{B_i(s_i), i \in S_J\}$ in Eq. (32).*

(c) *If $J = K_J \cup S_J \cup A$ where $K_J \subseteq K$ and $a_i^J \leq a_i^K$ for all $i \in K_J$, $(S_J \cup A) \cap K = \emptyset$, S_J is completely product-specific, but each component in A is shared by other products, then*

$$\max\{B_i(s_i), i \in S_J\} \leq \widehat{B}^J(\mathbf{s}) < \max\{B_i(s_i)/a_i^J + 1, i \in S_J \cup A\}. \quad (33)$$

Moreover, replacing $\widehat{B}^J(\mathbf{s})$ in Eq. (32) by $\max\{B_i(s_i), i \in S_J\}$ and $\max\{B_i(s_i)/a_i^J + 1, i \in S_J \cup A\}$ results in a lower and a upper bound on $\widehat{f}^K(\mathbf{s})$, respectively.

The proof of this corollary follows that of Theorem 6, we omit the details. Finally, Theorem 8 holds for any BOM matrix.

9 Concluding Remarks

In this paper, we have analyzed a class of non-FCFS component allocation rules, called NHB rules, for continuous-time ATO systems under certain replenishment policies. We have identified conditions under which the NHB rules are optimal among all allocation rules. We also have developed tools for evaluating the performance of a NHB rule. Using these results, we have compared the effectiveness of two currently widely used allocation rules, FCFS and FRFS. We hope our results as well as the analytical approach, which constitute one of the first attempts to study non-FCFS allocation rules for these systems, will motivate the further development of effective control policies for dynamic ATO systems.

It is worth mentioning that the results here are not only applicable to ATO systems in manufacturing industries (e.g., Dell). The same multi-component, multi-product system structure also applies to mail-order and online retailers (e.g., Amazon.com) as well as to distributors of multiple finished products. In such businesses, customers may order different but possibly overlapping subsets of items in stock and customer satisfaction is based on the fulfillment of the entire order.

This work can be extended in several ways: First, it will be interesting to explore problem structures and develop efficient algorithms (better than enumeration) to optimize the base-stock policies for a

general ATO system. A related but more challenging research issue is to identify the optimal ordering policy under an NHB rule. Second, we like to extend our analysis to more general ATO systems (other than system-W,N,M) to identify other optimal conditions for NHB rule and/or provide exact analysis for their key performance measures. Finally, it will be nice to extend the analysis to some holdback rules, such as priority based allocation rules with reservation.

Appendix

Proof for Lemma 1. (a) We consider all NHB rules in the same probability space, i.e., under identical initial conditions and demand processes. Note that the replenishment process is identical for all $\pi \in \mathcal{N}$ because the replenishment policy is independent of allocation rules. Under any $\pi \in \mathcal{N}$, there are four types of events on a sample path:

1. When a demand arrives, there is excessive inventory on-hand. Therefore the demand is satisfied immediately by Eq. (7).
2. When a demand arrives, there is no on-hand inventory. Therefore the demand is backordered.
3. When a replenishment item arrives, there are no backorders. Therefore the item is kept in inventory.
4. When a replenishment item arrives, there are some backorders. The item is allocated to satisfy one of the backorders.

Note that, in each of these events, all $\pi \in \mathcal{N}$ yield identical on-hand inventory and an identical number of backorders. The proof is now completed.

(b) If $I(t) > 0$ at some time t , then all the demand up to time t must have been satisfied, so $I(t)$ is the smallest inventory that can be achieved at time t . A similar argument can be applied to obtain the inequality for the backorders.

Part (c) follows directly from Part (a) and Part (b). □

Proof of Theorem 3 Part (b). Define $\widehat{B}_A^K(t, \mathbf{s})$ to be the number of backorders of product- K at t that are due to a shortage of at least one common component only. Thus,

$$\widehat{B}^K(t, \mathbf{s}) = \max_{i \in S^K} \{B_i(t, s_i)\} + \widehat{B}_A^K(t, \mathbf{s}), \quad (34)$$

If

$$\max_{K \in \mathcal{K}} \{\widehat{B}_A^K(t, \mathbf{s})\} > 0, \quad (35)$$

then by FRFS, there exists at least one component, say $l \in A$, such that $\widehat{I}_l(t, \mathbf{s}) = 0$. By Eq. (4),

$$B_l(t, s_l) = \sum_{K \in \mathcal{K}} \widehat{B}^K(t, \mathbf{s}).$$

Note that $\widehat{I}_i(t, \mathbf{s}) \geq 0$ for all $i \in A$, so $B_i(t, s_i) \leq \sum_{K \in \mathcal{K}} \widehat{B}^K(t, \mathbf{s})$. In summary, we must have

$$\sum_{K \in \mathcal{K}} \widehat{B}^K(t, \mathbf{s}) = B_l(t, s_l) = \max\{\max_{i \in A}\{B_i(t, s_i)\}, \sum_K \max_{i \in S^K}\{B_i(t, s_i)\}\},$$

so the result holds. On the other hand, if $\max_{K \in \mathcal{K}}\{\widehat{B}_A^K(t, \mathbf{s})\} = 0$, then by Eq. (34), $\sum_{K \in \mathcal{K}} \widehat{B}^K(t, \mathbf{s}) = \sum_{K \in \mathcal{K}} \max_{i \in S^K}\{B_i(t, s_i)\}$. Also by FRFS rule, $\widehat{I}_i(t, \mathbf{s}) \geq 0$, for all $i \in A$. It follows from Eq. (4) that $O_i(t) - s_i \leq \sum_{K \in \mathcal{K}_i} \widehat{B}^K(t, \mathbf{s})$ for all $i \in A$. Thus

$$B_i(t, s_i) \leq \sum_{K \in \mathcal{K}} \widehat{B}^K(t, \mathbf{s}) = \sum_{K \in \mathcal{K}} \max_{i \in S^K}\{B_i(t, s_i)\}, \quad i \in A.$$

The proof is completed. \square

Proof of Theorem 4 Part (b). We prove by induction. When $n = 1$ it is trivial. Assume that the statement is true for n , we now examine the case $n + 1$. Consider any sample path at time t . If

$$\max_{i \in K_{n+1} \setminus K_n} B_i(t, s_i) < \max_{1 \leq \ell \leq n} \left\{ \max_{i \in K_\ell \setminus K_{\ell-1}} B_i(t, s_i) \right\},$$

we then know that

$$\max_{i \in K_{n+1} \setminus K_n} B_i(t, s_i) \leq B^{n+1}(t, \mathbf{s}) \leq \max_{1 \leq \ell \leq n} \left\{ \max_{i \in K_\ell \setminus K_{\ell-1}} B_i(t, s_i) \right\}.$$

According to the FRFS policy, there must exist at least one component having $B^{n+1}(t, \mathbf{s})$ units backlogged due to product $n + 1$. Now, let us consider the sub-system of product $1, \dots, n$, then the item backlogging for each $i \in K_n$ becomes $[B_i(t, s_i) - B^{n+1}(t, \mathbf{s})]^+$. This is true because, in the sub-system, for each component, there are $B^{n+1}(t, \mathbf{s})$ units of demand that can be ignored. Thus, by the induction hypothesis, the total number of backorders in the sub-system equal to

$$\max_{1 \leq \ell \leq n} \left\{ \max_{i \in K_\ell \setminus K_{\ell-1}} [B_i(t, s_i) - B^{n+1}(t, \mathbf{s})]^+ \right\} = \max_{1 \leq \ell \leq n} \left\{ \max_{i \in K_\ell \setminus K_{\ell-1}} B_i(t, s_i) \right\} - B^{n+1}(t, \mathbf{s}).$$

Combining the above two facts, we conclude that the total number of backorders is

$$\max_{1 \leq \ell \leq n} \left\{ \max_{i \in K_\ell \setminus K_{\ell-1}} B_i(t, s_i) \right\}.$$

On the other hand, if

$$\max_{i \in K_{n+1} \setminus K_n} B_i(t, s_i) \geq \max_{1 \leq \ell \leq n} \left\{ \max_{i \in K_\ell \setminus K_{\ell-1}} B_i(t, s_i) \right\},$$

then we know that all the backordered components are due to K_{n+1} , therefore, the total number of backorders equals $\max_{i \in K_{n+1} \setminus K_n} B_i(t, s_i)$. \square

Proof for Theorem 5. To prove Part (a), we consider a sample path ω under FCFS and the n^{th} demand for product-12. Suppose there are n^1 demands for product-1 and n^2 demands for product-2 arrived prior to this demand. According to FCFS, exactly n^{th} demands for product-1 are assigned with component 1 inventory earlier than the demand for product-12, namely $\tilde{n}^1 = n^1$. Similarly, $\tilde{n}^2 = n^2$.

Consider the same ω and the same n^{th} demand for product-12 under FRFS. According to FRFS, any demand for product-1 that arrives prior to the n^{th} demand for product-12 must be filled earlier than the latter (this is can easily shown by contradiction). So the number of demands for product-1 that are assigned component 1 inventory earlier than the n^{th} demand for product-12 $\hat{n}^1 \geq n^1$. Similarly, $\hat{n}^2 \geq n^2$. Also note that by Observation 1, product-12 demands are satisfied on a FCFS basis, thus the n^{th} demand for product-12 must be satisfied by inventories replenished later (or not earlier) than those under FCFS. Because the demand arrival time doesn't change (i.e., identical ω), the waiting time of the n^{th} demand for product-12 must be as least as long as that under FCFS. This is true because under both FCFS and FRFS, a demand is satisfied at the earliest time when the demand presents and all its assigned components become available. Because this statement applies to each product-12 demand, we must have $\hat{B}^{12} \geq \tilde{B}^{12}$ on every ω .

Now we prove Part (b). For simplicity, we suppress the dependence of backorders on t and base-stock levels. For system-M under FCFS, by Lu, Song and Yao (2005), $\tilde{B}^1 = B_1^1$, $\tilde{B}^2 = B_2^2$ and $\tilde{B}^{12} = \max\{B_1^{12}, B_2^{12}\}$, where $B_1 = B_1^1 + B_1^{12}$ and $B_2 = B_2^2 + B_2^{12}$. Thus, $\tilde{B} \geq B_1 + B_2 - \tilde{B}^{12}$.

For system-M under FRFS, by Eq. (5), $\hat{B}^1 + \hat{B}^{12} \geq B_1$ and $\hat{B}^2 + \hat{B}^{12} \geq B_2$. By Eq. (6) $\hat{B}^1 \leq B_1$, $\hat{B}^2 \leq B_2$ and $\hat{B}^{12} \leq \max\{B_1, B_2\}$.

We now consider three cases for B_1 and B_2 on a sample path ω .

1. $B_1 = 0, B_2 = 0$. In this case, it is easy to show that $\hat{B} = 0 = \tilde{B}$.
2. $B_1 > 0, B_2 = 0$ or $B_1 = 0, B_2 > 0$. Consider the first case $B_1 > 0, B_2 = 0$. Under FCFS, $\tilde{B}^2 = 0$ and $\tilde{B}^1 + \tilde{B}^{12} = B_1$. Under FRFS, $\hat{B}^2 = 0$ and $\hat{B}^1 + \hat{B}^{12} = B_1$. The last equation holds because if $\hat{B}^1 + \hat{B}^{12} > B_1$, then $\hat{I}_1 > 0$ and $\hat{B}^1 = 0$ by Eq. (3); further note that $\hat{B}^{12} > 0 = B_2$ and so $\hat{I}_2 > 0$, these facts violate Eq. (3) and creates a contradiction. Thus $\tilde{B} = \hat{B}$. The same logic applies to the second case.
3. $B_1 > 0, B_2 > 0$. Under FRFS, if $\hat{B}^1 + \hat{B}^{12} = B_1$ and $\hat{B}^2 + \hat{B}^{12} = B_2$, then $\hat{B} = B_1 + B_2 - \hat{B}^{12}$. However, under FCFS, we always have $\tilde{B} \geq B_1 + B_2 - \tilde{B}^{12}$. By Part (a) of this theorem, $\tilde{B} \geq \hat{B}$.

Under FRFS, if $\widehat{B}^1 + \widehat{B}^{12} > B_1$ and $\widehat{B}^2 + \widehat{B}^{12} = B_2$, then $\widehat{B}^1 = 0$ by Eq. (3), which implies $\widehat{B} = B_2$. However, under FCFS, we always have $\widetilde{B}^2 + \widetilde{B}^{12} \geq B_2$ and thus $\widetilde{B} \geq B_2$. Thus, $\widetilde{B} \geq \widehat{B}$. The case of $\widehat{B}^1 + \widehat{B}^{12} = B_1$ and $\widehat{B}^2 + \widehat{B}^{12} > B_2$ can be handled similarly.

The proof is now completed. \square

Proof for Theorem 7. By Theorem 6 Part (a), we have $\widehat{f}^{K_n}(\mathbf{s}) = \mathbb{P}\{s_i - O_i > 0, i \in K_n\}$; by Theorem 6 Part (b), we have $\widehat{f}^{K_{n-1}}(\mathbf{s}) = \mathbb{P}\{s_i - O_i + \max\{B_l(s_l), l \in K_n \setminus K_{n-1}\} > 0, i \in K_{n-1}\}$. For $j < n - 1$, Eq. (20) and Theorem 6 Part (a) give,

$$\widehat{f}^{K_j}(\mathbf{s}) = \mathbb{P}\{s_i - O_i + \widehat{B}^{K_{j+1}}(\mathbf{s}) + \dots + \widehat{B}^{K_n}(\mathbf{s}) > 0, i \in K_j\}.$$

Consider any sample path ω where

$$s_i - O_i(t) + \widehat{B}^{K_{j+1}}(t, \mathbf{s}) + \dots + \widehat{B}^{K_n}(t, \mathbf{s}) > 0, \quad i \in K_j.$$

On ω , we must have $\widehat{B}^{K_1}(t, \mathbf{s}) = 0, \dots, \widehat{B}^{K_j}(t, \mathbf{s}) = 0$ by condition (3). By Theorem 4,

$$\sum_{1 \leq l \leq n} \widehat{B}^{K_l}(t, \mathbf{s}) = \sum_{j+1 \leq l \leq n} \widehat{B}^{K_l}(t, \mathbf{s}) = \max_{1 \leq i \leq m} \{B_i(t, s_i)\}, \quad \text{on } \omega.$$

However, for $i \in K_j$, $B_i(t, s_i) = (O_i(t) - s_i)^+ < \widehat{B}^{K_{j+1}}(t, \mathbf{s}) + \dots + \widehat{B}^{K_n}(t, \mathbf{s})$ on ω . Thus,

$$\sum_{j+1 \leq l \leq n} \widehat{B}^{K_l}(t, \mathbf{s}) = \max_{i \in K_n \setminus K_j} \{B_i(t, s_i)\}, \quad \text{on } \omega.$$

This fact implies that

$$\widehat{f}^{K_j}(t, \mathbf{s}) \leq \mathbb{P}\{s_i - O_i(t) + \max\{B_l(t, s_l), l \in K_n \setminus K_j\} > 0, i \in K_j\}.$$

On the other hand, by Eq. (5), $\widehat{B}^{K_n}(t, \mathbf{s}) \geq \max_{l \in K_n \setminus K_{n-1}} \{B_l(t, s_l)\}$, $\widehat{B}^{K_{n-1}}(t, \mathbf{s}) + \widehat{B}^{K_n}(t, \mathbf{s}) \geq \max_{l \in K_{n-1} \setminus K_{n-2}} \{B_l(t, s_l)\}, \dots, \widehat{B}^{K_{j+1}}(t, \mathbf{s}) + \dots + \widehat{B}^{K_n}(t, \mathbf{s}) \geq \max_{l \in K_{j+1} \setminus K_j} \{B_l(t, s_l)\}$. Thus, $\widehat{B}^{K_{j+1}}(t, \mathbf{s}) + \dots + \widehat{B}^{K_n}(t, \mathbf{s}) \geq \max_{l \in K_n \setminus K_j} \{B_l(t, s_l)\}$. This fact implies that

$$\widehat{f}^{K_j}(t, \mathbf{s}) \geq \mathbb{P}\{s_i - O_i(t) + \max\{B_l(t, s_l), l \in K_n \setminus K_j\} > 0, i \in K_j\}.$$

Applying PASTA, the proof is completed. \square

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