

JOHN Q. COLLEGE

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EDUCATION	Penn State Smeal College of Business <i>Master of Business Administration</i> <ul style="list-style-type: none">• Primary Portfolio: Product & Market Development• President: MBA Consulting Association• GPA: 3.9 / 4.0	University Park, PA <i>Anticipated May 2010</i>
	Arizona State University <i>Bachelor of Science in Business Administration</i> <ul style="list-style-type: none">• Recipient of Peter Thomas Service Award• GPA: 3.6 / 4.0 (Graduate with Distinction)	Tempe, AZ <i>1995 - 1999</i>
EXPERIENCE	IBM <i>Intern, Marketing Research Group</i> <ul style="list-style-type: none">• Co-managed product development and international procurement for a \$25M product category; oversaw the development and launch of over 20 new product concepts.• Supervised activities of cross-functional product team of 12 that included R&D, Engineering, Quality Assurance, Manufacturing, Marketing, and Procurement.• Conducted feasibility studies to determine financial viability of new product proposals.	Armonk, NY <i>8/07 - 9/08</i>
	General Mills <i>Senior Logistics Analyst</i> <ul style="list-style-type: none">• Designed new supply programs that generated cost savings in excess of \$1.5M.• Controlled budgets in excess of \$20M; set standard costs and monitored performance against department targets.• Created decision support models using pc-based spreadsheet and database software.• Appointed team leader of supply chain group of 10 during implementation of SAP R/3 system.	Minneapolis, MN <i>1/05 - 7/07</i>
	<i>Customer Service Coordinator</i> <ul style="list-style-type: none">• Assured adequate inventory and customer service levels were maintained for largest sales region; coordinated with sales force on new product launches, deals and promotions.• Co-designed improved Customer Service database, reducing order fulfillment errors by 27%.• Forecast sales and related inventory requirements; planned stock levels, warehouse utilization, equipment usage, and staffing according to volume projections.	<i>1/02 - 12/04</i>
	<i>Warehouse Supervisor</i> <ul style="list-style-type: none">• Planned distribution operations at 3 leased distribution facilities covering Western U.S.• Suggested use of slip-sheets in place of pallets, resulting in \$50K in annual cost savings.• Negotiated contracts for logistical services; reduced operating budget by \$350K.	<i>7/99 - 12/01</i>
SKILLS	Software: Lotus 123, Excel, PowerPoint, Access, Turbo Pascal, SPSS, SAP R/3 Languages: Fluent in English, French, and Mandarin	
ACTIVITIES	Volunteer - Big Brother & Big Sister of Centre County, PA Volunteer - Junior Achievement of Minneapolis President - Temple University Alumni Association - Minneapolis Chapter	<i>9/08 - Present</i> <i>8/05 - 6/08</i> <i>1/02 - 12/04</i>