

Smeal MBA Advisory Board
Member Bios
2014/15

Robyn Fisher Conrad is currently at Michelin North America in Greenville, SC, as Director of Marketing for the Agriculture and Construction business. She leads all North American Marketing functions, including strategy & positioning, distribution, communications and product development, and manages eight direct reports. She joined Michelin in 2008 as a Senior Marketing Manager in the passenger car tire business, working on designing and implementing a new consumer segmentation for the \$4B business, then managing all direct consumer touch points (advertising, digital, influencers and motorsports) with a \$70M communications budget. In this role she led development, testing and execution of the current global ad campaign, which delivered the highest engagement, enjoyment and persuasion on-air testing scores of any Michelin advertising spot.

Robyn worked at Starbucks Coffee Company in Seattle, WA, from 2005 to 2008 as Senior Marketing Manager for Global Consumer Packaged Goods, first on Seattle's Best Coffee in the US, where she secured new channel distribution in Club and Wal-Mart, resulting in an incremental \$10M in sales, before becoming responsible for the entire Starbucks portfolio for Canada.

She also held various Brand Management roles at The Hershey Company from 1997 to 2005: (1) Led the Kisses Wrap Improvement Team (1998 Silver Medal winner-Continuous Improvement) which significantly improved wrap quality and reduced consumer complaints; (2) Co-managed Easter Season (second largest) and drove top-line sales by 5% (2001) and increased share by 1.5%; (3) Led cross-functional team in the development and sales launch plan for new Mini Reese's Pieces, which delivered a 35% total franchise increase in volume; and (4) Recommended and gained agreement to test a new snacking platform within confection to include brand positioning focused on a large, unmet consumer need with a potential for increasing portfolio sales by 2x.

Upon graduating from the MBA program in 1995, Robyn joined the Executive Development Program with GTE (now Verizon) as a Finance Associate, rotating every six months to various business units and functions across the GTE network, including: Budgets & Results, Mergers & Acquisitions, and finally Product Management with GTE Wireless in Atlanta, where she assumed a full-time role as Product Manager until late 1997.

Robyn also holds a B.S. in Economics from Penn State University.

Megan DeStefano works for E.I. du Pont de Nemours in Wilmington, DE. She is currently a global consumer segments marketing leader for DuPont Nutrition and Health, a \$3B business unit focused on feeding the world with nutritious, high quality, and safe food. In 2011 DuPont acquired a large food ingredients company, Danisco, and Megan was an integral part of the integration planning and execution. During 2012, Megan led a team of 10 people who examined three businesses united through acquisition and developed a new combined business model and go-to-market strategy.

Megan started her career in DuPont as a member of the Marketing Leadership Development Program (MLDP). While in the MLDP, Megan had three marketing roles. From 2010-2011 Megan led global marketing for DuPont Qualicon – a food safety diagnostics business. In this role she led all aspects of product management, communications, competitive intelligence, and demand planning. During this time she implemented a customer loyalty program and customer segmentation which improved business profitability and the business grew over 8%. From 2009-2010 Megan was global product manager for Qualicon, managing \$45M in business. While a product manager, Megan launched three new products and grew the business 7%. Megan's first role with

DuPont was as marketing specialist for DuPont Fluoropolymer Solutions – a polymers business. During this time Megan led competitive strategy for the Teflon® business. She identified and pursued a \$110M opportunity for a new technology in emerging regions. And she developed sustainability strategy and messaging based on lifecycle assessment to keep the value chain and consumers engaged with the Teflon® sustainability story

Megan began her career as an advertising professional, working in client services for Euro RSCG. While there, Megan served a number of large clients including Time Warner Cable and Nextel. For Road Runner Business Class, a segment of Time Warner Cable, she led the strategy development and execution of national customer acquisition campaigns which resulted in a 300% increase in sales leads.

Megan received her MBA from The Penn State University Smeal College of Business in 2007. While at Penn State she was President of the Women's MBA Association and an active member of Net Impact and the Marketing Association. She received a B.A. in Management with a concentration in marketing from Hood College in Frederick, MD. She and her husband Matt and son March are happy to call Havertown, Pennsylvania home.

Mani Gokarnesan recently re-joined TOTALogistix, Inc., a boutique supply chain consulting firm as the Director of Supply Chain Solutions. Mani leads the supply chain consulting practice and focuses on business development and delivering client solutions. Prior to this role, he was a Supply Chain Strategy Senior Consultant with Deloitte Consulting. Mani has hands on experience in end-to-end supply chain planning, retail channel management, supply chain assessment and transformations, distribution network design, transportation modeling and negotiations, 3PL selection, RFP and RFI processes.

Mani's clients include Hitachi, Activision Blizzard, Level 3 Communications, Emerson, Footlocker, Sports Authority, HEB, PA Liquor Control Board, United Phosphorous Inc., Pall Corporation and Constellation Wines.

Mani is a 2006 graduate of the Smeal MBA program with a concentration in Supply Chain Management. Mani also has a Masters degree in Electrical Engineering from Texas Tech University. He currently resides in Sparta, NJ.

Charles (Chuck) Gulati, President of Stokesay Castle, LLC as well as Vice President of Fidelity Technologies Corporation and former President of SafetyCare Technologies, LLC and Transrex AG. Chuck along with his two brothers, own and operate Stokesay Castle and Fidelity Technologies. Historic Stokesay Castle modeled after the original in Shropshire, England prepares contemporary fine dining cuisines and is a favorite in the region for fairytale weddings and special events held in its majestic ballroom which can seat up to 600 people. The newest addition to Stokesay Castle, The Knight's Pub, is a traditional English pub with a modern flair. Fidelity Technologies Corporation (FIDELITY), a leading global supplier of quality services and products to Government, Department of Defense, and commercial clientele in the areas of simulation and training, field services support, military and aerospace manufacturing, and meteorological products and systems. Headquartered in Reading, PA with approximately 700 employees and 30 field sites throughout the world, FIDELITY has grown at a compounded annual growth of over 21% since 2003. In 2010, FIDELITY was number one on the list of Greater Reading, PA Top Businesses and one of Inc. Magazines top 5000 fastest growing privately held companies in the United States.

In 2014 Chuck and his brothers sold their healthcare companies. SafetyCare Technologies, LLC specialized in medical alert monitoring of Personal Emergency Response Systems (PERS) for live-at-home-seniors as well as emergency nurse call systems for senior living facilities. For the last two decades SafetyCare had provided the medical alert industry with the most advanced monitoring service and technology. Transrex AG focused on the research and development of senior medical alarms and distributes these products throughout Europe. As

President, Chuck was responsible for setting the strategy and vision for each of the companies as well as plan, develop, direct and evaluate the organization's fiscal performance. With a background in strategic planning and market development, Chuck assumed leadership of these companies in 2011 as part of a corporate decision to expand the groups influence into additional marketplaces.

Prior to taking on his current position Chuck led Fidelity's Military and Aerospace Division as General Manager. His responsibilities included development and implementation of strategic business plans to grow the division, focusing on analyzing, targeting, and developing strategic bidding opportunities for government contracts. Chuck led the proposal effort for the capture of the two largest contracts in company history with a combined value of \$250M. As a result of these efforts, the division had grown from approximately \$500K annual revenues in 2006 to over \$40M in 2011 contributing to a balanced and diversified corporation.

Chuck received a Bachelor of Science degree from West Chester University in 1995 and a MBA from the Pennsylvania State University Smeal College of Business in 2006.

He currently serves on the alumni board for the Penn State Smeal MBA Program. Additionally, he has served as a board member for the Silver Springs Martin Luther School, a school which promotes trauma recovery and family reunification in a nurturing and healing environment with a quality educational program and the National Defense Industry.

Chuck resides in Gilbertsville, Pennsylvania with his wife Jennifer and four children, Alexandria, Casey, Jesse, and Christian.

Annie Guzek is the Sr. Director/Team Leader in the Strategy, Portfolio Management, and Commercial Operations (SPCO) group at Pfizer Inc, headquartered in New York, NY. Pfizer is the world's largest biopharmaceutical company with businesses spanning human health, consumer products, and vaccines. In her role, Annie leads portfolio management and strategy for the Vaccines, Oncology, and Consumer business segments. Her team partners with asset development teams to optimize internal and external investment and development decisions for the Pfizer portfolio of products. This role involves a combination of strategy, decision analysis, financial valuation modeling, and business development to guide and prioritize investment decisions across the Pfizer R&D portfolio.

Annie joined Pfizer in 2006 through the Finance Leadership Development program. Her responsibilities included financial planning and analysis, finance operations, corporate tax transfer pricing, and business development. Annie completed her MBA with three concentrations: Corporate Finance, Corporate Innovation and Entrepreneurship, and Strategic Leadership. She was also a graduate assistant with the Farrell Center for Corporate Innovation and Entrepreneurship, an active member of the Women's MBA Association, and Vice President of Alumni Relations for the MBA Association. Annie currently serves as Vice Chair of the MBA Alumni Advisory Board at the Smeal College of Business.

Prior to joining Pfizer, Annie was the Controller for a small healthcare firm in Philadelphia, PA. She completed her undergraduate degree at Dickinson College in Carlisle, PA as a three-sport athlete. She earned All America honors in Women's Basketball and All Conference honors in both Track & Field and Soccer. Annie currently resides in New York.

Toni Huang, is global channel operations manager at Websense, a global leader in protecting organizations from advanced cyberattacks and data theft. Prior to Websense, Toni was process engineering manager at Dell responsible for strategic initiatives in e-commerce. She had several other roles at Dell in IT project management, operations and outsourcing.

Prior to Dell, Toni worked at Kennametal's operation in Shanghai China. During her years at Kennametal, she was leading internal sales team that supported the Greater China market. She was also involved in assessing acquisition candidates and starting a new manufacturing facility.

Toni received her bachelor's degree from University of International Relations in Beijing China. She is a 2005 MBA graduate from the Smeal College of Business at Pennsylvania State University, where she also earned a master's degree in manufacturing management.

Duane Lowenstein is the Test Strategy Analysis Manager for Agilent Technologies. Agilent, spin off of Hewlett Packard in 1999, is the world's premier measurement company. Agilent offers the broadest range of innovative measurement solutions in the industry. The company's four businesses are Chemical Analysis, Life Sciences, Diagnostics and Genomics, and Electronic Measurement. Agilent's singular focus on measurement helps scientists, researchers and engineers address their toughest challenges with precision and confidence. The company's 20,000 employees serve customers in more than 100 countries.

With over 25 years of new product introduction, manufacturing and support experience, Duane has assisted many Fortune 500 companies in improving their business results by assisting in the implementation of leading-edge operations theory and processes improvements using Agilent's hardware, software and solutions.

Currently Duane manages engagements with Agilent's customers to deliver Manufacturing Process Consulting (MPC), Test Process Consulting (TPA), Instrument Migration Planning Services (IMPS), Cost of Test solutions (COT) and, Test simulation and Diagnostic Software (FD). His experience has spanned many industries including computer, wireless, automotive, aerospace and defense, as well as commercial electronics. His focus on measurable results has led customers to dramatic reductions in the cost of test, test time, reduction in work-in-progress and increasing yields while growing the Agilent presence in the account.

In previous roles at Hewlett Packard, Duane was responsible for new product introductions for the Medical Products Group (MPG). There he achieved a 30% reduction in manufacturing production ramp time and increased overall production capacity. The outsourcing strategy that MPG (now part of Phillips) currently uses was part of the strategy defined and implemented by Duane. During his time in the Stanford Park Division the focus of his tenure was the increasing on-time delivery by 30% and reduced customer returns by 65% and improving overall profitability by 35%.

Before joining HP (Agilent) Duane was an officer in the US Navy where he was one of the lead engineers in the design of the USS Seawolf class submarine. He also was a key player in the Naval Shipyard Six Sigma and Lean initiatives.

Duane's educational background includes a Bachelor's of Science in Engineering from Rutgers University in 1981 and a MBA in 1988 from The Pennsylvania State University.

Duane is the Campus Manager for Agilent Technologies to The Pennsylvania State University responsible for the coordination of all recruiting, grants and partnerships between the organizations. He is also a retired Commander from the US Navy.

Tinique Peery, Director, Human Resources at Johnson and Johnson is accountable for HR strategy and execution for the Internal Medicine Cardiovascular Sales and Marketing organizations as well as the Medical Affairs organization. She partners closely with senior leaders to develop and implement people strategies to maximize performance of the business. Tinique understands the value chain and value proposition of business which allows her to anticipate issues and offer solutions that drive business success.

Tinique spent 3.5 years as the Global Director, Human Resources at W.R. Grace & Co. providing business leadership and partnership to corporate functions: finance, supply chain, and information technology in over 40 countries. She had responsibility for partnering with senior executives in the areas of leadership consultation, talent management, strategy development and execution, organization redesign and building organizational capability.

Prior to W.R. Grace and Co., Tinique spent 5 years at Campbell Soup Company as a Senior Manager-Human Resources providing leadership to Brand Marketing, Market Research, Global Advertising and Design and Sales. She was an active member of the leadership team, where she participated with function leaders in the strategic planning process and ensured strategies were delivered through building organizational capability— setting priorities and building high performance/ highly engaged work teams. Also to be noted, she was a member of the steering committee for two Affinity Networks, Women of Campbell (WOC) and Campbell's African American Network (CAAN). Tinique spearheaded the implementation of the first formal mentoring program for CAAN members that has become the signature program for the network resulting in greater engagement and retention of African Americans.

Prior to Campbell Soup Company, Tinique was the Corporate Manager, Human Resources at Mannington Mills for 6 years. In this role she provided strategic HR leadership to the corporate functions by collaborating with key leaders to determine and deliver strategic objectives.

Tinique holds an MBA from Penn State University-Smeal College of Business and an undergraduate degree from Rutgers University-Douglass College. She is a member of the Society of Human Resources Management, National Association of Colleges and Employers (NACE), Alpha Kappa Alpha Sorority Inc., Board Member, True Renaissance and a former Board Member, Salem County Chamber of Commerce. Tinique resides in New Jersey.

Rich Pilston is currently Business Manager - Concrete Cloth at Milliken Infrastructure Solutions, LLC, a subsidiary of Milliken & Company headquartered in Spartanburg, SC. Milliken & Company is an innovation company that focuses on "Doing Good" through its products, its practices and its engagements with the communities in which it works. The company is dedicated to changing customer experiences through developing Unique Insights into market needs, and then using its capabilities in Deep Science and Meaningful Design to provide a truly unique experience to customers. Milliken has core businesses in diverse areas from clothing fabrics to industrial fabrics to carpet and floor coverings to specialty chemicals. In his role, Rich leads the cross-functional commercialization team for Concrete Cloth, a novel technology for delivering and installing concrete in logistically difficult locations (think of it as concrete on a roll - just roll out, fix in place, wet it, and you have a hard concrete layer the next day). This role is responsible for all aspects of the product and the business, including P&L, strategy, product development, sales & marketing, and manufacturing.

Prior to joining Milliken, most of Rich's career has been in entrepreneurial environments, as a company founder and as an executive. Most recently, he served as Vice President of Marketing for NanoTerra, a small nanotechnology co-development company in Boston. During his MBA program, Rich served as an advisor, and then as Interim President for Indigo Biosciences, Inc., a contract research company in State College, PA, focused on assay services for nuclear receptors. Rich led the redirection of the company's strategy toward a more sustainable product-based model, raised seed funding to grow the company, and hired a seasoned executive to

lead the company's new direction. In his earliest entrepreneurial endeavor, Rich started Plextronics, Inc., a semi-conductor materials company in Pittsburgh, PA, and served as its founding CTO.

After earning his MBA, Rich spent three years at DuPont, serving first as Market Development Manager in DuPont Central Research & Development, where he worked on long-range technology platform developments, and then as Global Market Manager for DuPont's specialty fluorochemical solvents business.

Rich earned a B.A. in chemistry and a B.Mus. in general music from DePauw University in Greencastle, IN, a Ph.D. in organic materials chemistry from Carnegie Mellon University, and completed his MBA at Smeal with concentrations in marketing and finance.

Jeff Pontius is the Vice President of Finance and Business Operations for Blue Pillar, Inc. based in Maryland and Indianapolis. Blue Pillar is a leading provider of critical power and energy management solutions for complex single site and centralized multisite facilities that leverage the power of asset connectivity, control, and data management to help organizations improve energy resiliency, efficiency, and overall facility operations.

Prior to Blue Pillar, Jeff served as Vice President of Business Development for KDC Solar. KDC is a private, independent power producer focused on developing large scale solar projects in the US and Caribbean. Prior to his current role with KDC, Jeff served as Executive Vice President of Worldwide Business Development for SPI Solar from August 2008 through March 2013. At SPI, Jeff managed the worldwide sales team and was responsible for all aspects of project development, project financing, revenue, and margin targets of the company.

Prior to SPI, Jeff served as Director of Finance at Vista Point Technology (a subsidiary of Flextronics) from February 2007 through August 2008. While at Vista Point, Jeff was based in Hong Kong and later Roseville, CA. His responsibilities included ownership of all finance-related activities for operations in Asia, M&A analysis and integration, R&D investment strategy support, and sales & marketing pricing support. This scope included leadership of the finance teams across China, Malaysia, and US.

Upon graduating from Smeal, Jeff worked in operations finance at Intel Corporation for close to nine years. He held various roles within Intel Finance's rotational leadership development program. This included relocating to China from January 2002 through January 2008. Jeff held several site leadership roles within Intel China culminating in the role of China Country Controller. In this role, Jeff owned all finance-related activities for Intel in China including, sales & marketing finance, accounting, tax, customs, treasury, and R&D functions.

Jeff completed his MBA, with concentrations in Finance and Marketing, in 1998 at the Pennsylvania State University Smeal College of Business. At Smeal, Jeff served in the MBA Association as the VP of Marketing and Recruitment. He was also a Graduate Assistant in the Office of Business Student Organizations. In the spring of 1998, Jeff led the creation of the Michael Ryan Phillips Memorial Scholarship fund which is awarded annually to a Smeal first year MBA student. Prior to Smeal, Jeff graduated from Salisbury State University (MD). Jeff currently resides in Frederick, MD with his wife and two children.

Paari Rajendran is a Manager in the Strategy and Operations practice of Deloitte Consulting. He has worked with and advised global organizations across a broad array of supply chain challenges including Manufacturing and Distribution Network Strategy, Manufacturing and Postponement Strategy, Plant Productivity, Business Transformation, Supply Chain Segmentation and Resource and Production Planning.

Most recently, Paari delivered a manufacturing and distribution network optimization study for a global consumer products company and evaluated its ability to serve their projected customer footprint with acceptable service levels at lowest cost through strategic “near-shoring” reducing inventory, network costs and improving service levels. He also led a postponement strategy project to optimally enable a growth strategy based on SKU derivatives for different geographies and channels, while reducing the impact of complexity on manufacturing, distribution and sourcing operations.

His clients include: MillerCoors, Vitamix, Ford Motor Company, Caterpillar, Motorola, Aptar, John Muir Health and Ecolab.

Paari is an MBA graduate of the class of 2011 from Smeal and currently lives with his fiancé, Neha, also a Smeal MBA, class of 2013, in Houston, TX.

Matt Sheehan’s career spans retail, software, consulting, technology, and distribution businesses in functions that include logistics/operations, sales and business development, innovation, consulting, and technology. Matt has held executive, general management, logistics and sales roles for companies such as Redbox, Primo Water, IBM, Manhattan Associates and Streamline.com, a home grocery delivery start up.

Matt is currently the Chief Operating Officer of Primo Water, a \$100M publically traded bulk water business. Prior to Primo, Matt spent 7 years with Redbox/Coinstar. Matt was one of the first 15 people and one of the early executives, helping to deliver remarkable six-year revenue growth from \$4 million to \$1.8 billion. Matt held several roles at Redbox/Coinstar, including new venture strategic advisor, VP/GM of the first automated retail ventures and VP of Sales and Business Development. In his sales role, Matt acquired retailers that represent over \$1B of the company’s revenue today.

Matt earned a Bachelor of Business Management and Communications degree at Bentley College in Waltham, MA in 1997, and an MBA from the Smeal College of Business at Pennsylvania State University in 2005.

Matt is Chair-elect of the Alumni Advisory Board of the MBA program at Penn State.

Matt, his wife Tricia, and their three children, Cavan, Riley and Grady, reside in Winston-Salem, NC.

Chris Thomas is global recruiting director for the General Electric Company. He focuses specifically on the Experienced Commercial Leadership Program (ECLP).

Chris is responsible for supporting the global director for the ECLP in managing global recruiting efforts, establishing the U.S. hiring plan, managing the program calendar, and overseeing the overall ECLP Summer Associate pipeline. Chris joined GE Capital initially as an ECLP summer associate with the GE Money–Canada team. He completed ECLP with multiple commercial roles in marketing, sales, and risk in various GE Capital businesses.

Chris’ previous role was serving as the strategic marketing initiatives manager for the GE Capital, Commercial Distribution Finance business. Chris also served as diversity lead recruiter and lead recruiter for Penn State for the ECLP program during the 2010-2011 recruiting cycle.

Prior to joining GE, Chris was a sales and marketing representative for NVR, Inc., a national residential homebuilder. In addition, Chris has worked with Hecht's department stores in its buying office, with PNC in both real estate finance and capital market roles, and with MBNA in its credit card collections unit.

Chris just completed a term as an elected member of the Penn State Alumni Association's Alumni Council for a three-year term, serving on the Budget & Finance, and Diversity committees. Chris also sits on the board for the Smeal MBA Advisory Board, where he drives initiatives to enhance the program and mentor current students.

Chris was the founding President of the Philadelphia Chapter of the African American Alumni Organization (AAAO), an interest group and an extension of the Penn State Alumni Association. He recently formed a consortium for the various AAAO groups (Philadelphia, New York, Pittsburgh, Washington DC, and Chicago) to dialogue, collaborate, and share best practices. In addition to serving as a mentor for the past 6 years with Penn State's Fast Start program, he is highly involved with mentoring the college brothers of his fraternity, Alpha Phi Alpha Fraternity, Inc. Chris recently completed a term on the Board of Advisors for the Berrette Family Foundation (a non-profit organization that is dedicated to making educational resources visible and attainable to underprivileged first generation students of foreign descent in the Washington, D.C./Baltimore corridor).

In 2006, Chris was selected as one of Ebony magazine's "30 Young Leaders Under 30." In 2008, he received the Penn State Alumni Association's Diversity Award, and in 2011, he was selected as one of The Network Journal's "40 Under Forty." In 2012, Chris was honored as one of the Penn State Alumni Association's Alumni Achievement Awards.

Chris is a 2008 MBA graduate of the Smeal College of Business at Pennsylvania State University, where he focused on product and market development. (Chris also received a B.S in Management/International Business from Penn State).

Jodie Vanderman Driver is a versatile global marketer, general manager, and sales leader. Jodie began her career by starting and growing a successful cosmetics business. Key accomplishments include adding 500 customers within a 2 year time frame and developing and leading a 25 member sales force across the United States. Jodie owned her business for 5 years prior to returning to school for an MBA.

Since graduating from Penn State University with her MBA in 2008, Jodie has held a variety of internal consulting, marketing, and management positions with DuPont in both the United States and Asia. During her tenure as an internal marketing strategy consultant, projects Jodie worked on delivered \$30M in incremental revenue and saved \$130M in fixed costs. In 2010 and 2011, Jodie lived in Shanghai and traveled throughout Asia to launch a new strategic marketing process among DuPont's regional presidents, business executives, and marketing professionals with the mission to profitability grow the region. Tasked with infusing robust marketing capability into the organization, Jodie also designed and implemented the Greater China MBA recruiting, hiring, and talent management commission and advanced the Marketing Leadership Development Program in Greater China. In Jodie's final role with the company, she managed the full portfolio of the \$3.4B Health & Nutrition division's global food and pharmaceutical safety testing business, with accountability for brands such as *BAX*®, *RiboPrinter*®, *Lateral Flow System* and *StatMedia* that detect potentially deadly pathogens along the food production value chain and within pharmaceutical clean rooms.

Jodie also serves as an Adjunct Professor at West Chester University, where she teaches marketing strategy.

Jodie is undertaking a purposeful transition to address her next career stretch, business challenge, and significant leadership role. She is targeting marketing strategy executive positions with mid-phase startups within the health and nutrition markets based out of the Philadelphia area. This builds on Jodie's experiences as

an entrepreneur as well as a marketing and general manager in a large corporation. Jodie is passionate about bringing teams together to grow businesses, develop new markets, create competitive advantages, and deliver exceptional customer experiences.

At The Smeal College of Business, Jodie concentrated in Product and Market Development and Strategic Leadership and also served as President of the MBA Association. Her Bachelor of Science in Business Administration degree is from Shippensburg University.

Trebor Wright is a Senior Manager in the Advisory Services (Performance Improvement – Finance) practice of Ernst & Young LLP. He has over 16 years of consulting experience working with global companies. He has led several, strategic and large scale finance and operational process improvement projects in conjunction with ERP design and implementations. His projects focus on operational excellence, process standardization, and coordination of activities/functions within a Shared Environment or Centers of Excellence.

Trebor has served multiple industries including: Industrial Manufacturing, Bio-pharmaceuticals, Healthcare – provider, Consumer Products and Software/High Tech. He has serviced the following clients: Tyco International, Pfizer, NYU Medical Center, Dean Foods, and Microsoft.

Trebor currently lives in Princeton, NJ with his wife, Nita (also a graduate of Smeal MBA) and his two daughters. His interests include surfing, traveling and cooking. He is a graduate of Loyola University Maryland with a BA in English Literature and an MBA from Smeal (Class of 1997).