

The paper below (3-1999) has been replaced by:

[2-2004](#) “Resource Dependence and Managerial Threat Assessment”

which is available through the ISBM Web Site.

## **Incumbent Assessment, Challenger Characteristics and Stealth-Entry**

Bruce R. Klemz  
University of Nebraska at Kearny  
and  
Thomas S. Gruca  
University of Iowa

**ISBM Report 3-1999**